

# COMMERCIAL REAL ESTATE DEVELOPERS

Ranked by commercial square footage developed in L.A. County

Rank	Company • name • address	L.A. County Projects • developed (sq.-ft./no.) • owned (sq.-ft./no.)	Current L.A. County Projects • under construction (sq.-ft./no.) • entitled only (sq.-ft./no.)	Current L.A. County Renovations • square footage • number of projects	Current L.A. County Fee Work • square footage • number of projects	Profile • headquarters • year founded • offices (L.A./total)	Top Local Executive • name • title • phone
1	<b>Majestic Realty Co.</b> 13191 Crossroads Parkway, Sixth Floor City of Industry 91746	47,760,105 / 346 38,157,972 / 292	0 / 0 2,345,343 / 11	212,000 22	0 0	City of Industry 1948 1/6	Edward P. Roski Jr. chairman, ceo (562) 692-9581
2	<b>Overton Moore Properties</b> 19300 S. Hamilton Ave., Suite 200 Gardena 90248	28,434,790 / 43 700,000 / 7	0 / 0 0 / 0	0 0	0 0	Gardena 1976 1/2	Stanley Moore/Timur Tecimer ceo/president (310) 323-9100
3	<b>Watson Land Co.</b> 22010 Wilmington Ave. Carson 90745	17,100,000 / 132 14,800,000 / 104	0 / 0 0 / 0	0 0	0 0	Carson 1912 1/2	Bruce A. Choate ceo, president (310) 952-6400
4	<b>MPG Office Trust</b> 333 S. Grand Ave. Los Angeles 90071	17,000,000 / 25 8,800,000 / 11	NA / NA NA / NA	NA NA	NA NA	Los Angeles 1965 5/8	David L. Weinstein ceo, president (213) 626-3300
5	<b>Legacy Partners Commercial Inc.</b> 4000 E. Third Ave., Suite 600 Foster City 94404	15,000,000 / 50 3,824,564 / 16	NA / NA NA / NA	NA NA	NA NA	Foster City 1972 5/8	Gregg Hall Managing Director (310) 751-1335
6	<b>Carson Estate Trust</b> 100 Bayview Circle Newport Beach 92660	14,100,000 / 98 9,235,000 / 74	0 / 0 0 / 0	0 0	0 0	Newport Beach 1914 1/3	James D. Flynn president (949) 725-6500
7	<b>Watt Cos.</b> 2716 Ocean Park Blvd., Suite 3040 Santa Monica 90405	10,000,000 / 80 1,774,256 / 22	7,500 / 1 0 / 0	104,000 1	0 0	Santa Monica 1947 2/2	Nadine Watt president (310) 314-2430
8	<b>J.H. Snyder Co.</b> 5757 Wilshire Blvd., Penthouse 30 Los Angeles 90036	7,825,000 / 30 1,400,000 / 7	0 / 0 0 / 0	0 0	0 0	Los Angeles 1949 0	Jerome Snyder/Michael Wise partners (323) 857-5546
9	<b>Lincoln Property Co.</b> 915 Wilshire Blvd., Suite 1660 Los Angeles 90017	7,450,000 / 30 3,866,774 / 15	0 / 0 0 / 0	0 0	0 0	Dallas 1965 15/36	David S. Binswanger executive v.p., Southern California (213) 538-0900
10	<b>NewMark Merrill Cos.</b> 5850 Canoga Ave., Suite 650 Woodland Hills 91367	6,900,282 / 77 4,156,000 / 41	68,109 / 4 0 / 0	0 0	0 0	Woodland Hills 1997 3/8	Sandy Sigal ceo, president (818) 710-6100
11	<b>Voit Development Co.</b> 101 Shipyard Way, Suite M Newport Beach 92663	6,463,476 / 31 799,894 / 7	NA / NA NA / NA	NA NA	NA NA	Newport Beach 1971 1/2	Timothy Regan v.p. development/acquisitions (818) 593-6330
12	<b>Lowe Enterprises Inc.</b> 11777 San Vicente Blvd., Suite 900 Los Angeles 90049	6,300,000 / 44 765,370 / 2	0 / 0 0 / 0	0 0	0 0	Los Angeles 1972 2/6	Robert J. Lowe chairman, ceo (310) 820-6661
13	<b>Sares-Regis Group</b> 18802 Bardeen Ave. Irvine 92612	6,000,000 / 15 1,250,000 / 3	NA / NA NA / NA	NA NA	NA NA	Irvine 1993 1/7	John S. Hagestad managing director, principal (949) 756-5959
14	<b>Festival Cos.</b> 9841 Airport Blvd., Suite 700 Los Angeles 90045	5,720,000 / 70 1,530,000 / 18	NA / NA NA / NA	NA NA	NA NA	Los Angeles 1990 3/6	Mark A. Schurgin president (310) 665-9600
15	<b>Mika Co.</b> 837 Traction Ave., Suite 400 Los Angeles 90013	5,700,000 / 68 2,500,000 / 27	NA / NA NA / NA	NA NA	NA NA	Los Angeles 1973 1/1	Michael Kamen/Rick Barreca ceo/chairman (213) 680-1230
16	<b>IDS Real Estate Group</b> 515 S. Figueroa St., 16th Floor Los Angeles 90071	5,130,280 / 24 4,376,745 / 13	0 / 0 3,326,617 / 4	0 0	0 0	Los Angeles 1986 5/9	David G. Mgrublian/Murad Siam ceos (213) 362-9300
17	<b>Transpacific Development Co.</b> 2377 Crenshaw Blvd., Suite 300 Torrance 90501	4,503,000 / 11 590,000 / 5	0 / 0 0 / 0	0 0	0 0	Torrance 1954 1/2	Thomas G. Irish president (310) 618-3600
18	<b>AMB Property Corp.</b> 17777 Center Court Drive, Suite 100 Cerritos 90703	4,436,451 / 12 15,740,038 / 49	NA / NA NA / NA	NA NA	NA NA	San Francisco 1983 1/23	Kim P. Snyder sr. v.p., mng. dir. SW region (562) 345-9200
19	<b>Katell Properties LLC</b> 100 Wilshire Boulevard, Suite 1830 Santa Monica 90401	4,345,000 / 26 434,700 / 6	0 / 0 0 / 0	0 0	0 0	Santa Monica 1976 1/1	Gerald L. Katell president (310) 566-5866
20	<b>MJW Investments</b> 1640 Fifth St., Suite 112 Santa Monica 90401	4,190,000 / 56 4,100,000 / 26	NA / NA NA / NA	NA NA	NA NA	Santa Monica 1980 2/4	Mark Weinstein president (310) 395-3430
21	<b>Robertson Properties Group</b> 120 N. Robertson Blvd. Los Angeles 90048	3,937,000 / 23 3,424,000 / 31	0 / 0 0 / 0	0 0	0 0	Los Angeles 1992 1/1	Jeff Koblentz coo (310) 855-8405
22	<b>LaCaze Development Co.</b> 2601 Airport Drive, Suite 300 Torrance 90505	3,865,000 / 21 2,765,000 / 10	0 / 0 0 / 0	0 0	0 0	Torrance 1978 1/2	Norman R. LaCaze owner, principal (310) 534-0411
23	<b>Vestar Development Co.</b> 7575 Carson Blvd. Long Beach 90808	3,800,000 / 9 2,155,000 / 6	0 / 0 0 / 0	0 0	0 0	Phoenix 1989 1/3	Jeffrey M. Axtell vice president (562) 938-1722
24	<b>Samuelson and Fetter LLC</b> 602 E. Huntington Drive, Suite D Monrovia 91016	3,740,000 / 32 2,759,000 / 19	0 / 0 440,000 / 1	0 0	0 0	Monrovia 1948 2/5	B. Fetter/R. Samuelson principals (626) 305-5530
25	<b>Continental Development Corp.</b> 2041 Rosecrans Ave., Suite 200 El Segundo 90245	3,400,000 / 31 3,075,000 / 30	0 / 0 70,000 / 1	465,000 7	65,000 1	El Segundo 1969 2/2	Richard C. Lundquist president (310) 640-1520

NA - Not Available Note: The information on this list was provided by representatives of the companies themselves. Developers are asked to include only the square footage that is rentable to tenants, not the gross square footage of the entire structures. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and

typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2011 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from the YGS Group, (800) 290-5460 ext. 100.

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