

Largest Denver-Area Property Managers

Ranked by total gross leasable space under management

Rank [Last year]	Company name Address, Web site	Phone/ Fax	Total gross leasable space under management	Leasable space managed first party/ third party	Occupancy rate first party/third party	Average lease in sq. ft./ in years	No. of tenants managed/ full-time staff	Types of property under management	Person in charge of local operations/title	Headquarters / year founded locally
1	Trammell Crow Co. 7535 E. Hampden Ave., Suite 650 Denver, CO 80231 www.trammellcrow.com	(303) 220-0900 (303) 695-8019	17,966,624	1,058,917 16,907,707	95% 96%	11,328 5	1,586 154	industrial - 16% office - 35% residential - 4% retail - 45%	Ann Sperling, area director Bruce Backstrom, vice president, operations	Dallas, TX 1971
2	Omni Properties Inc. 3900 E. Mexico Ave., Suite 770 Denver, CO 80210 www.omniprop.com	(303) 692-0451 (303) 692-8019	7,987,200	N/AP 7,987,200	N/AP 93.5%	800 9 months	9,984 224	industrial - N/AP office - N/AP residential - 100% retail - N/AP	Mike Fiorillo, vice president	Denver, CO 1979
3	Coldwell Banker Comm. American Spectrum 1777 S. Harrison, Suite P-2 Denver, CO 80210 www.denvercommercial.com	(303) 830-8301 (303) 830-8302	7,939,109	N/AP 7,939,109	N/A 95%	N/A N/A	4,120 55	industrial - 2% office - 18% residential - 48% retail - 32%	Charles S. Lowen, executive vice president	Denver, CO 1982
4	Cushman & Wakefield of Colorado 633 17th St., Suite 1500 Denver, CO 80202	(303) 292-2300 (303) 292-0920	7,900,000	N/AP 7,900,000	N/AP 98%	WND WND	300 95	industrial - 26% office - 73% residential - 1% retail - N/AP	Steve Schwab, director	New York, NY 1977
5	Legacy Partners 700 17th Street, Suite 300 Denver, CO 80202 www.legacypartners.com	(720) 932-3300 (720) 932-3303	7,268,547	3,956,422 3,312,125	95% 95%	N/A N/A	N/A 213	industrial - N/AP office - 14% residential - 86% retail - N/AP	Monica Baytos, vice president Rhonda Hansch vice president	San Francisco, CA 1976
6	Jones Lang LaSalle Americas (Colorado) LP 8055 E. Tufts Ave., Suite 101 Denver, CO 80237 www.joneslanglasalle.com	(303) 779-4400 (303) 779-5831	6,300,000	600,000 5,700,000	80% 92%	9,500 5	1,000 110	industrial - 15% office - 85% residential - N/AP retail - N/AP	Steve Bassett, senior vice president	Chicago, IL 1974
7	First Industrial Realty Trust Inc. 5350 S. Roslyn St., Suite 240 Englewood, CO 80111 www.firstindustrial.com	(303) 220-5566 (303) 220-5585	5,460,000	4,560,000 900,000	95% 93%	7,700 4.6	1,020 26	industrial - 80% office - N/AP residential - N/AP retail - 20%	Gregory S. Downs, managing director	Chicago, IL 1997
8	Frederick Ross Co. 717 17th St., Suite 2000 Denver, CO 80229 www.frederickross.com	(303) 892-1111 (303) 892-6388	5,225,000	N/AP 5,225,000	N/AP 95%	WND WND	380 22	industrial - 10% office - 80% residential - N/AP retail - 10%	Gary E. Bush, senior vice president, real estate management	Denver, CO 1888
9	CB Richard Ellis Inc. 4600 S. Syracuse St., Suite 100 Denver, CO 80237 www.cbrichardellis.com	(720) 528-6400 (720) 528-6444	4,944,871	N/AP 4,944,871	N/AP 91%	9,270 4.6	235 22	industrial - 18% office - 56% residential - N/AP retail - 26%	Leland A. Wallis Jr., senior director	Torrance, CA 1975
10	Etkin Johnson Group 1512 Larimer St., Suite 325 Denver, CO 80202 www.etkinjohnsongroup.com	(303) 629-5212 (303) 629-5451	4,850,000	4,680,000 170,000	93% 97%	9,500 5	520 38	industrial - 70% office - 15% residential - N/AP retail - 15%	Steven Sessions, executive vice president	Denver, CO 1981

Information was compiled from mailed questionnaires.

NR = not ranked last year

NR = not available

WND = would not disclose

N/AP = not applicable

Researched by Casey DiGaetano
Reprinted from the July 27 - August 2, 2001 issue