

Largest Commercial Developers in San Diego

Ranked by Total Square Footage of Local Projects

Rank	Company Name Address Phone / Fax E-mail / URL	Total Sq. Ft. Local Projects / Total Sq. Ft. Companywide	Local Offices / Companywide Offices	Number of Local Employees / Companywide Employees	Number of Local Projects / Value of Companywide Projects	Notable Local Projects	Primary Focus	Est.	Executive(s) Title
1	The Allen Group 2141 Palomar Airport Road, Suite 300, Carlsbad 92009 (760) 929-2900 / (760) 929-2909 cgallagher@allengroup.com www.allengroup.com	5,000,000 6,500,000	2 110	20 123	wnd wnd	Peregrine Systems, Diversa, Intuit, Wateridge	Office, industrial and residential	1991	Richard S. Allen, CEO; Kevin A. Noell, Chief Operating Officer; Charles Gallagher, Director of Corporate Marketing; Leon Swails, President, Allen Homes
2	McMillin Commercial 2727 Hoover Avenue, National City 91950 (619) 336-3500 / (619) 336-3119 www.mcmillin.com	4,303,200 4,303,200	1 1	9 9	\$568,200,000 \$568,200,000	Parkway Business Centre, Scripps Ranch; Marketplace, Tommint Corporate Centre	Development of commercial and industrial property including shopping centers, business parks, build to suit and 'spec' buildings	1960	Michael K. Binkle, President
3	LandGrant Development 12625 High Bluff Drive, Suite 212, San Diego 92130 (858) 481-0094 / (858) 481-3108 information@landgrant.net www.landgrant.net	3,746,200 7,414,313	1 1	24 50	\$300,000,000 \$900,000,000	Mission Plaza Real, Oceanside; Home Depot Shopping Center, Escondido; Las Campanillas Shopping Center, San Marcos	Development, construction and management of large-scale projects	1986	C. Samuel Marascos, President; Christopher S. Smith, Exec. VP; Christopher A. Green, CFO; Duncan A. Budinger, VP Development; Michelle A. Clarke, VP Real Estate Administration
4	Kilroy Realty 3811 Valley Center Drive, Suite 300, San Diego 92130 (858) 523-0300 / (858) 523-0330 Investorrelations@kilroyrealty.com www.kilroyrealty.com	2,663,000 4,109,000	1 8	19 140	wnd wnd	Diversa Corporate Headquarters, Peregrine Systems corporate campus, Brobeck San Diego campus	Office buildings	1997	John B. Kilroy, Sr. Chairman; John R. D'Eaerthe, Director; William P. Dickey, Director; Matthew J. Hart, Director; John B. Kilroy, Jr., Director, President, CEO
5	Western Devcon Inc. 10525 Vista Sorrento Parkway, Suite 110, San Diego 92121 (858) 587-9999 / (585) 587-1954 westdevc@connectnet.com	2,500,000 2,500,000	1 1	13 13	\$75,000,000 \$90,000,000	State of California, General Services Administration, UNISOURCE, Georgia Pacific Corp., Cox Communications	Industrial/office development	1985	Mike Ibe, President, San Diego
6	Koll Development Co. 4275 Executive Square, Suite 240, La Jolla 92037 (858) 642-0904 / (858) 642-0908 info@koll.com www.koll.com	1,800,000 6,900,000	1 10	5 94	\$150,000,000 \$468,000,000	Ocean Terrace, San Diego Distribution Center, Vista Industrial Park	Comprehensive knowledge and expertise in office and industrial parks to retail and entertainment centers	1962	Charles Abdi, Sr VP
7	Vestar Development Co. 2891 Jamacha Road, Suite G, El Cajon 92019 (619) 660-1000 / (619) 660-0706 www.vestar.com	1,401,000 12,278,000	1 3	7 57	wnd wnd	College Grove Center, Rancho San Diego Town Center, Penasquitos Village Center, Vista Village	Shopping centers	1994	Richard Kuhle, President; Kathy Kirk, President, Project Director
8	JMI Realty 12680 High Bluff Drive, Suite 200, San Diego 92130 (858) 350-4800 / (858) 259-8855	1,320,000 1,320,000	1 1	17 17	\$328,000,000 wnd	Westin Hotel and Condominiums, Del Mar Marriott Hotel	Initial planning and feasibility, entitlement, design, estimating, strategic development	1991	John Kratzer, CEO, President
9	Lankford and Associates Inc. 4250 Executive Square, Suite 540, La Jolla 92037 (858) 587-0130 / (858) 587-1695 www.lankfordandassociates.com	1,310,000 3,500,000	1 2	9 11	\$243,000,000 \$623,000,000	San Diego Hall of Justice, Nokia Product Creation Center, Regents Square	Since inception cludes Class A office, public/private projects, build-to-suites with a recent focus on Downtown Urban Development and mixed use	1982	Robert Lankford, President, CEO; Robert Henry, CFO; Mary Pampuch, VP
10	Douglas Wilson Cos. 3633 Camino Del Rio So., Suite 300, San Diego 92108 (619) 641-1411 / (619) 641-1150 admin@douglaswilson.com www.douglaswilson.com	1,250,000 1,250,000	2 2	20 30	\$200,000,000 \$130,000,000	Symphony Towers	Investment brokerage, property management, development, workout/resolution	1989	Douglas Wilson, Founder & President; Thad Meyer, Sr VP of Finance, CFO
11	Legacy Partners Commercial Inc. 30 Executive Park, Suite 100, Irvine 92614 (949) 261-2100 / (949) 261-1178 info@legacypartners.com www.legacypartners.com	1,209,000 55,000,000	1 18	5 1,200	wnd wnd	The Point, Northpointe, Cornerstone	Industrial and office	n/a	Rich Simons, Vice President
12	American National Investments Inc. 852 Fifth Avenue, San Diego 92101 (619) 235-5605 / (619) 253-0213 gchampcain@aol.com www.americannationalinvestments.com	1,000,000 2,000,000	1 2	wnd wnd	\$200,000,000 \$350,000,000	Lifestyle 2000 at Music Village, May 2001; Ingersoll Tutton Building, May 1999; La Jolla Village Square, 1994, Fifth and Broadway, est. January 2002, Little Italy Lofts, est. November 2003	Commercial real estate development services	1997	Gina Champion-Cain, CEO
13	Shapery Enterprises 1133 Columbia Street, Suite 105, San Diego 92101 (619) 239-4700 / (619) 237-0191	1,000,000 1,000,000	1 1	3 350	\$155,000,000 \$155,000,000	Emerald Shapery Center, Scripps Ranch Shopping Center, Harborside Golf Center	Retail/office	1978	Sando Shapery, Principal
14	American Property Enterprises 5465 Morehouse Drive, Suite 155, San Diego 92121 (858) 546-7474 / (858) 546-7472 squinn@ampropent.com www.ampropent.com	755,411 1,008,491	1 1	7 7	\$60,038,835 \$76,533,835	Parkway Commerce Center, Poway; Diessner Industrial Portfolio acquired 6/14/2000 with plans to rehab	Industrial, office and apartment development and rehab/repositioning	1985	J. Stephen Quinn, President; Michael W. Mulvehill, VP
15	C.W. Clark Inc. 4180 La Jolla Village Drive, Suite 405, La Jolla 92037 (858) 452-8532 / (858) 453-7260 cwclarkinc@aol.com www.cwclarkinc.com	721,201 712,201	1 2	9 9	\$113,460,000 \$113,460,000	Del Mar Heights Village, Naples Plaza, Regal Cinema	Development, sale, leasing and management of retail properties, developing neighborhood and community centers that enhance and benefit the surrounding community	1973	Craig Clark, President

Source: The Companies
N/A = Not applicable n/a = not available wnd = would not disclose
It is not the intent of this list to endorse its participants, nor to imply that the company's size or numerical rank indicates its quality or service.