

Largest Property Management Firms in the San Fernando Valley

Ranked by office and retail square footage managed in the San Fernando Valley

Rank / 2001 Rank	Company Name Address	Office & Retail Sq. Footage (1) (millions) S.F. Valley / Firmwide	Other Types (S.F. Valley/ firmwide) Industrial S.F. (millions) / Residential units	Contracts Won in 2001 (millions of S.F.) S.F. Valley / Firmwide	Percent Owned (2) S.F. Valley / Firmwide	Services (partial list)	S.F. Valley Employees	Profile Offices in S.F. Valley / Headquarters	Top Local Executive Title Phone
1 [1]	CB Richard Ellis 355 S. Grand Avenue, Suite 3100 Los Angeles 90071	5.1 158.0	0.6 / 79 0 / 5,000	1.2 61.6	0 0	Construction services, landlord leasing, property management	2	2 Los Angeles	John T. Nagle Managing Director (213) 613-3226
2 [3]	Coreland Carlson Commercial Real Estate Services 17542 E. 17th Street, Suite 420 Tustin 92780	3.6 8.1	1.2 / 6.3 0 / 0	NA NA	0 2	Property management, leasing and sales, due diligence, consulting, construction management, accounting	16	1 Tustin	Patrick Galentine Principal (714) 573-7780
3 [2]	Transwestern Commercial Services(3) 725 S. Figueroa Street, Suite 440 Los Angeles 90017	3.0 NA	0 / NA NA / NA	0.7 NA	0 NA	Asset management, brokerage, development, investment services, corporate advisory services, consulting	65	3 Los Angeles	Paul R. Lentz President, Western Region (213) 683-8300
4 [5]	Charles Dunn Real Estate Services Inc. 800 W. Sixth Street, 6th Floor Los Angeles 90017	2.7 14.3	1.2 / 4.4 560 / 4,800	0.43 2.2	0 0	Property/facility/asset management, brokerage, legal, consulting, judicial, receiverships, engineering	10	1 Los Angeles	Jeff G. Gunther CEO (213) 683-0500
5	Jones Lang LaSalle 355 S. Grand Avenue, Suite 4280 Los Angeles 90071	2.5 NA	0 / NA 0 / NA	2.6 NA	0 NA	Property and facilities management, agency leasing, tenant representation, project and construction management	12	4 Los Angeles	Brian Ross President (213) 680-7900
6 [4]	Arden Realty Inc.(4) 11601 Wilshire Boulevard, 4th Floor Los Angeles 90025	1.9 18.0	0 / NA 0 / NA	0.0 0.0	100 100	Property management, construction, leasing, tenant improvement, energy services, telecommunications	25	6 Los Angeles	Richard Ziman President, COO (310) 966-2600
7 [7]	Insignia/ESG 444 S. Flower Street, 24th Floor Los Angeles 90071	1.3 102.0	0 / 55.8 NA / NA	0.3 28.8	2 5	Tenant representation, agency leasing, investment sales, property management, development, hotel services	11	3 New York	Robert K. Shibuya Executive Managing Director (213) 593-1300
8	Total Companies 3600 Wilshire Boulevard, 3rd Floor Los Angeles 90010	1.3 4.0	0.2 / 0.65 0 / 985	0.0 0.54	0 0	Asset management, property management, facilities management, leasing, brokerage, receivership	0	0 Los Angeles	Michael Fiorina President, COO (213) 427-6800
9 [6]	Trammell Crow Co. 970 W. 190th Street, Suite 400 Torrance 90502	1.1 393.6	0.19 / 0.3 NA / NA	0.16 NA	0 0	Property management, brokerage, investment sales, construction management, development, corporate services	12	3 Dallas	Robert N. Ruth Area President, Sr. Managing Direc (310) 630-8800
10 [9]	Gelb Enterprises 17547 Ventura Boulevard, Suite 201 Encino 91316	1.1 1.1	0.04 / 0.04 30 / 30	0.03 25,000	96 96	Property management, leasing	27	1 Encino	Rickey M. Gelb Managing General Partner (818) 377-2277
11 [10]	Property Management Associates 5711 W. Slauson Avenue, Suite 100 Culver City 90230	1.0 5.1	0 / 0.2 2,000 / 4,500	0 0.6	1 6	Property and facilities management, asset management, construction management, due diligence, receiverships	0	0 Culver City	Thomas Spear President (310) 642-3777
12 [12]	Elkins Property Management 12100 Wilshire Boulevard, Suite 300 Los Angeles 90025	0.9 5.7	0.32 / 1.2 472 / 2,612	0.48 1.3	1 11	Property management, asset management, leasing, brokerage, construction management, consulting	0	0 Los Angeles	Kevin Green CEO (310) 207-3456
13 [8]	Decron Corp. 15350 Sherman Way, Suite 410 Van Nuys 91406	0.7 3.3	0 / 0 228 / 2,520	0 0.52	100 100	Property management, real estate development, general contracting services	0	1 Van Nuys	David J. Nagel President (818) 901-8862
14 [16]	Legacy Partners Commercial Inc. 30 Executive Park, Suite 100 Irvine 92614	0.6 11.4	0.5 / 20.6 4,644 / 24,660	0 0	77 NA	Construction and property management, acquisitions and development, marketing and leasing	7	1 Foster City	John Miller Regional President (213) 327-1100
15 [18]	LB Property Management Co. 4730 Woodman Avenue, Suite 200 Sherman Oaks 91423	0.6 1.3	0.1 / 0.2 6,000 / 11,000	0.1 0.2	4 4	Financial and facility management, brokerage, consulting	85	1 Sherman Oaks	Gregg Bernstein CFO (818) 981-1802

NA = Not Available

(1) Square footage rounded off

(2) Percentage of the management portfolio that is owned by the firm or by the parent company letterhead to the Research Department, San Fernando Business Journal, 21300 Victory Blvd., Suite 205, Woodland Hills, CA 91367. Copywrite 2002 San Fernando Valley Business Journal. This list may not be reprinted in whole or in part without

(3) Formerly Transwestern Voit.

(4) As a REIT, owns and operates all properties.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, San Fernando Business Journal, 21300 Victory Blvd., Suite 205, Woodland Hills, CA 91367. Copywrite 2002 San Fernando Valley Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Reprint Management Services (800) 494-9051 ext. 157.

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Reprinted from the January 21, 2002 issue