

Largest Commercial Developers In Orange County

Ranked by square feet developed in Orange County in 1999

Rank / Last Year's Rank	Web page/email	Square feet developed in OC (for 12 months ended 12/31/99)	% change from a year ago	Number of OC projects started (for 12 months ended 12/31/99)	% change from a year ago	Dollar value of projects started (for 12 months ended 12/31/99)	% change from a year ago	Total square feet developed in OC (historically)	OC employees	% change from a year ago	Notable OC projects	Corporate headquarters	Top OC official(s) Title Phone/Fax
1 [2]	The Irvine Company 550 Newport Center Drive Newport Beach 92658-6370 www.irvineco.com	1,500,000	-5%	35	40%	wnd	NA	22,500,000	440	18%	University Research Park, VIII-X Irvine Spectrum Center 888 San Clemente in Newport Center	Newport Beach	Donald Bren chairman (949) 720-2000/(949) 720-9328
2 [1]	Legacy Partners Commercial, Inc. 30 Executive Park, Suite 100 Irvine 92614-9693 www.legacypartners.com	1,350,000	-22%	5	0%	\$135 million	-8%	19,685,000	65	0%	Mission Ridge Fullerton Crossroads	Foster City	John Miller Regional President (949) 261-2100 / (949) 261-1178
3 [3]	Koll Development Co. 4343 Von Karman Avenue Newport Beach 92660-2083 www.koll.com sandersd@koll.com	971,239	-29%	1	-67%	\$38 million	-27%	73,971,239	27	-46%	1900 Main Street, Irvine Arron Center Phase II 1055 E. Colorado	Newport Beach	Steven Van Amburgh chief executive officer (949) 833-3030/(949) 975-0136
4 [6]	Opus West Corp. 2030 Main Street, Suite 800 Irvine 92614-7237 www.opuswest.com matt.montgomery@opuswest.com	730,632	-10%	6	100%	wnd	NA	3,445,228	35	21%	Fireman's Fund, Irvine Opus Center Irvine I & II Black & Decker	Phoenix, AZ	Paul Marshall senior vice president (949) 622-1950/(949) 622-1951
5 [12]	Parker Properties 95 Enterprise, Suite 300 Aliso Viejo 92656-2611 www.summitofficecampus.com	700,000	45%	1	-67%	\$69 million	53%	3,700,000	15	-6%	Summit Office Campus	Aliso Viejo	John Parker/Russ Parker principals (949) 916-1950/(949) 916-5170
6 [8]	Sares-Regis Group 18802 Bardeen Avenue Irvine 92612-1521 www.sares-regis.com	510,000	-27%	2	0%	\$30 million	-18%	7,000,000	173	3%	Foothill Distribution Center West County Commerce Centre	Irvine	John Hagestad managing director (949) 756-5959/(949) 756-5955
7 [9]	Lowe Enterprises 18401 Von Karman Avenue, Suite 500 Irvine 92612-8531 www.lowenterprises.com mmcnemey@lowenterprises.com	475,000	-16%	0	NA	NA	NA	2,500,000	18	0%	Verizon Wireless, headquarters	Los Angeles	Michael McNeerney senior vice president (949) 724-1515/(949) 725-1444
8 [4]	Burke Real Estate Group 1805 E. Garry Avenue, Suite 100 Santa Ana 92705-5839 Nexus Development Co. 1 MacArthur Place, Suite 300 Santa Ana 92707-5942 www.nexusd.com	421,086	-62%	4	-56%	\$36 million	-59%	6,034,106	16	-6%	Western Avenue, Garden Grove	Santa Ana	Brian R. Burke (949) 474-7710/(949) 474-7521
9 [NR]	ICI Development Co. 2222 E. 17th Street Santa Ana 92705-8608 rsbell@icidvco.com	325,000	-37%	1	-50%	\$120 million	20%	3,820,000	15	-6%	Twin Towers at MacArthur Place AA New Storage	Santa Ana	Curt Olson president (714) 546-5600/(714) 546-5660
10 [10]	Olen Commercial Realty Corp. 7 Corporate Plaza Newport Beach 92660-7904 www olenproperties.com	310,000	9%	5	25%	\$55 million	100%	4,700,000	88	4%	Olen Point Brea, Phase II Spectrum Pointe, Phase II Empresa Corporate Plaza	Newport Beach	Igor M. Olenicoff president (949) 644-6536/(949) 719-7200
12 [7]	Gale & Westworth California LLC 2030 Main Street, Suite 310 Irvine 92614-7232 www.galewent.com	280,630	-60%	5	400%	\$51 million	-52%	1,419,458	8	-20%	Pacific Commercentre Business Park	Florham Park, NJ	Patrick L. Murphy managing partner (949) 260-1900/(949) 260-1925

wnd = Would not disclose

NR = Not ranked

NA = not applicable

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