

Largest Commercial Developers In Orange County

Last Year's Ranking	Web site/email	Square feet developed by OC offices in 2001	% change from a year ago	Number of OC projects started in 2001	% change from a year ago	Dollar value of projects started in 2001	% change from a year ago	Total square feet developed in OC (historically)	OC employees	% change from a year ago	Notable OC projects	Corporate headquarters	Top local official(s) Title Phone/Fax
1 NR	Panattoni Development Co. 19600 Fairchild Road, Ste. 285 Irvine 92612-2518 www.panattoni.com	3,300,000	83%	25	108%	\$148 Million	83%	163,000	12	20%	Bunson Business Park, Irvine Truman Corporate Plaza, Irvine	Sacramento	Jeff Phelan partner (949) 474-7830/(949) 474-7833
2 [1]	The Irvine Company 550 Newport Center Drive Newport Beach 92660-7011 www.irvineco.com	1,573,000	5%	1	-97%	would not disclose	NA	25,700,000	470	7%	University Research Park Discovery Business Center Irvine Technology Center	Newport Beach	Donald Bren chairman (949) 720-2500/(949) 720-2501
3 [19]	Voit Development Company 26 Corporate Plaza, Ste. 260 Newport Beach 92660-7975 www.voitco.com	1,487,175	16%	6	50%	\$128 million	45%	4,607,370	9	0%	Voit Brea Business Park Friendly Hills Medical Center site Laguna Niguel Business Center	Woodland Hills	Robert Voit president (949) 644-8648/(949) 644-8695
4 [6]	Sares-Regis Group 18802 Bardeen Avenue Irvine 92612-1521 www.sares-regis.com	995,000	24%	0	NA	\$0	NA	3,000,000	180	3%	W. County Commerce Center - Phase III Westminster Business Center	Irvine	J. Higestad/G. Stack/W. Thormaehlen principal & managing director (949) 756-5959/(949) 756-5955
5 [10]	ICI Development Co. 2222 E. 17th Street Santa Ana 92705-8608 Opus West Corp. 2030 Main Street, Suite 800 Irvine 92614-7337 www.opuswest.com	909,000	180%	1	0%	\$90 million	-25%	4,470,000	12	0%	La Habra Westridge Plaza	Santa Ana	R. Scott Bell president (714) 541-1200/(714) 543-1900
6 [4]	Koii Development Co. 4343 Von Karman Ave. Newport Beach 92660-7083 www.koii-development.com	583,000	-40%	2	100%	would not disclose	NA	73,971,239	20	-39%	Opus Center Irvine II Fairway Corporate Center	Phoenix, AZ	Paul Marshall senior vice president (949) 622-1950/(949) 622-1951
7 [3]	Koii Development Co. 4343 Von Karman Ave. Newport Beach 92660-7083 www.koii-development.com	583,000	-40%	2	100%	would not disclose	NA	73,971,239	20	-39%	1900 & 1901 Main St., Irvine East Premier Ave. Corporate Irvine Lakeview & Orange Corporate Business Cntr	Dallas	Stephen Muller senior vp/controller (949) 833-3030/(949) 975-0136
8 [NR]	Guthrie Development Co. 25200 La Paz Road, Ste. 210 Laguna Hills 92653-5134 www.guthriedevelopment.com	492,792	NA ⁽¹⁾	3	200%	\$27 million	92%	492,792	3	0%	Arroyo Vista Business Center Tustin Freeway Commerce Center	Laguna Hills	Rob Guthrie president (949) 470-6183/(949) 470-6184
9 [8]	Burke Real Estate Group 1805 E. Curry Avenue, Suite 100 Santa Ana 92705-5839 Nexus Development Corp. 1 MacArthur Place, Suite 300 Santa Ana 92707-5842 www.nexusd.com	440,676	-2%	3	-25%	\$42 million	18%	6,299,782	16	0%	Burke Corporate Center, San Clemente Burke-Gothard Business Center Burke Santa Ana Business Park	Santa Ana	Brian Burke president (949) 474-7710/(949) 474-7521
10 [9]	Nexus Development Corp. 1 MacArthur Place, Suite 300 Santa Ana 92707-5842 www.nexusd.com	400,000	0%	1	0%	\$90 million	13%	2,000,000	25	0%	Twin Towers at MacArthur Place	Santa Ana	Curt Olson president (714) 546-5600/(714) 546-5660
11 [NR]	Tammell Crow Co. 3 Park Plaza, Ste. 1600 Irvine 92614-8505 www.john@warland.com	380,000	18%	1	0%	\$60 million	13%	2,000,000	50	0%	Arena Corporate Center	Dallas	Tom Bak managing director (949) 477-9122/(949) 477-9107
12 [16]	Warland Investment Co. 1299 Ocean Ave., Ste. 300 Santa Monica 90401-1043 www.john@warland.com	348,000	176%	3	200%	\$22 million	69%	3,400,000	2	0%	SHURflo Campus, Valley View & Katella Sony Electronics, Warland & Katella Continental Graphics, Valley View & Katella	Santa Monica	J. Law/C. Robertson co-managing director (310) 395-7811/(310) 395-7706
13 [5]	Parker Properties 15 Enterprise, Ste. 510 Aliso Viejo 92656-2656 www.summitofficecampus.com	312,000	-55%	1	0%	\$70 million	1%	5,200,000	10	-17%	Summit Office Campus, Aliso Viejo	Aliso Viejo	J. Parker/R. Parker principal (949) 916-5100/(949) 916-5168
14 [2]	Legacy Partners Commercial, Inc. 30 Executive Park, Suite 100 Irvine 92614-4724 www.legacypartners.com simons@legacypartners.com	281,826	-79%	0	NA	\$0	NA	19,917,000	40	-38%	Mission Ridge	Foster City	Rich Simons senior vice president (949) 261-2100 / (949) 261-1182
15 [14]	Crown Realty & Development Inc. 18201 Von Karman Ave., Ste. 950 Irvine 92612-1095 www.crowndev.com	200,000	0%	0	NA	\$0	NA	550,000	17	31%	None	Irvine	Robert Flaxman CEO/president (949) 476-2200/(949) 862-1044
16 [11]	Olen Properties 7 Corporate Plaza Newport Beach 92660-7904 www.olenproperties.com	182,000	-41%	2	-60%	\$30 million	-45%	4,000,000	95	6%	Pacific Pointe Corporate Center Orchard Technology Park, Lake Forest Olen Pointe III, Brea	Newport Beach	Igor Olenicoff president (949) 644-6336/(949) 719-7200
17 [12]	The Gale Co. ⁽²⁾ 2030 Main St., Ste. 120 Irvine 92614-7245 www.galewent.com	176,882	-37%	3	-40%	\$24 million	-52%	1,596,340	6	-25%	Pacific Commerce Business Park Apria Healthcare, corporate headquarters	Florham Park, NJ	Patrick Murphy managing partner (949) 260-1900/(949) 260-1925
18 [7]	Lowe Enterprises 2020 Main St., Ste. 1150 Irvine 92614-8200 www.loweenterprises.com	158,000	-67%	1	NA ⁽¹⁾	\$21 million	NA ⁽¹⁾	2,500,000	21	17%	none	Los Angeles	Michael Mc Nerney senior vice president (949) 724-1515/(949) 725-1919
19 [13]	Makena Properties 26522 La Alameda, Ste. 285 Mission Viejo 92691-6393 www.norm@makenaprop.com	148,000	-30%	3	-25%	\$26 million	8%	3,148,000	6	0%	Nichols Institute (Quest Diagnostics) Makena Office Plaza Pacific Packaging Machinery	Mission Viejo	Norm Nowell president (949) 348-3333/(949) 348-3334
20 [18]	Lutzky Associates Development LP 2915 Red Hill Ave., Ste. C104 Costa Mesa 92626-5930 www.lutzky.com	145,000	104%	2	100%	\$14 million	250%	371,300	4	0%	First American, Santa Ana	Costa Mesa	Richard Lutzky president (714) 641-6990/(714) 641-6991