

Largest Commercial Real Estate Developers in Los Angeles

Ranked by square footage/number of projects

Rank	Company (Ranking in 2000) Name Address	LA County Projects (SF/no. of projects) Developed Owned	Current LA County Projects ¹ (SF/no. of projects) Under Construction Entitled only, not yet under construction	Current LA County Renovations ¹ Square Footage No. of projects	LA County Fee Work in Progress Square Footage No. of projects	Profile Headquarters Year founded Offices (LA County/total)	Contacts Public Relations Marketing	Top Local Executive Name Title Phone Number
1	Majestic Realty Co. (1) 13191 Crossroads Parkway North Sixth Floor City of Industry 91746	38,033,755/295 28,642,375/246	2,538,500/10 5,790,300/33	n/a n/a	n/a n/a	City of Industry 1948 1/5	Gail Kiralla same	Edward P. Roski Jr. President 562-692-9581
2	Trammel Crow Co. (2) 2049 Century Park East Suite 2650 Los Angeles 90067	26,000,000/53 8,900,000/12	4,410,500/6 829,400/2	none none	250,000 2	Dallas 1972 21/150	none Kristin Edwards	Thomas A. Bak Managing Director 310-235-2769
3	Kilroy Realty Corp. (3) 2250 E. Imperial Highway Suite 1200 El Segundo 90245	21,000,000/102 3,700,000/37	362,846/3 none/none	138,623 1	none none	El Segundo 1947 4/9	Kathy M. Delgado same	Campbell Hugh Greenup Executive V.P. 310-565-5500
4	Overton Moore Properties (5) 1125 W. 190th St., Suite 200 Gardena 90248	20,000,000/25 3,600,000/4	2,226,000/3 1,585,000/2	none none	none none	Gardena 1972 1/1	Richard Lewis Timur Tecimer	Stanley Moore/Timur Tecimer CEO/President 310-323-9100
5	Mcquire Partners (4) 355 S. Grand Avenue Suite 4500 Los Angeles 90071	17,000,000/10 10,000,000/6	91,000/1 6,000,000/4	n/a n/a	n/a n/a	Los Angeles 1965 5/2	Peggy Moretti Tim Walker	Robert F. Maguire 111 Managing Partner 213-626-3300
6	Legacy Partners Commercial Inc. (7) 30 Executive Park, Suite 100 Irvine 92614	15,000,000/50 2,000,000/10	600,000/2 2,150,000/2	none none	none none	Foster City 1978 5/20	Amies Communications David Ebeling	John Miller/Bill Shubin President, So. CA/V.P. acq. & dev. 949-261-2100
7	Watson Land Co. (6) 22010 S. Wilmington Avenue, Suite 400 Carson 90745	11,750,000/3 11,750,000/3	550,000/3 1,650,000/9	none none	none none	Los Angeles 1927 2/2	Pilar Percy Kirk Johnson	Richard Cannon CEO, President 310-952-6400
8	Center Trust Inc. (8) 3500 Sepulveda Blvd. Manhattan Beach 90266	6,514,000/37 2,765,000/8	none/none none/none	1,328,000 2	none none	Manhattan Beach 1963 1/5	Irina Taylor none	Ned Fox Chairman, CEO 310-546-4520
9	J. H. Snyder Co. (10) 5757 Wilshire Blvd., Penthouse 30 Los Angeles 90036	6,030,000/23 4,220,000/18	500,000/2 425,000/2	none none	none none	Los Angeles 1949 1/2	Casey Sayre & Williams Clifford Goldstein	Jerome Snyder Partner 323-857-5546
10	Fremont Associates (11) 970 W. 190th St., Suite 220 Torrance 90502	5,100,000/24 WND/WND	none 240,000/1	101,000 1	none none	Torrance 1987 1/1	Eric Knirk same	Mike Krotz/Steve Hoy Principals 310-516-1615

1 - Projects/renovations in which the developer owns some equity stake

2 - Fee work includes renovations, build-to-suits, speculative developments and development management in which the developer does not own an equity stake

3 - Formerly Boone Fetter LLC

4 - Estimated

Note: The information on this list was provided by representatives of the companies themselves. Developers are ranked by total amount of commercial real estate developed and completed in LA County since inception. Developers were asked to include only the square footage that is rentable to tenants, not the gross square footage of the entire structures. The survey was completed during the week of January 17, 2000. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur.

Researched by Nancy Kissock