

Largest Commercial Real Estate Developers in Los Angeles County

Ranked by commercial square footage developed and completed

Rank	Company / Name / Address	L.A. County Projects (square footage / no. of projects): developed / owned	Current L.A. County Projects(1) (square footage / no. of projects): under construction / only, not yet under construction	Current L.A. County Renovations(1) (square footage / no. of projects)	L.A. County Fee Work in Progress(2) (square footage / no. of projects)	Profile: headquarters / year founded / offices (L.A. County / total)	Contacts: public relations / marketing	Top local executive: name / title / phone
1	Majestic Realty Co. 13191 Crossroads Parkway North, 6th Floor City of Industry 91746	40,197,775 / 304 30,806,375 / 255	1,125,000 / 4 5,440,300 / 30	380,000 1	none none	City of Industry 1948 1 / 4	Gail Kiralla same	Edward P. Roski Jr. President (562) 692-9581
2	Trammell Crow Co. 2049 Century Park East, Suite 2650 Los Angeles 90067	28,950,000 / 60 8,900,000 / 12	3,634,312 / 9 none / none	none none	1,000,000 1	Dallas 1972 31 / 150	none none	Thomas A. Bak Managing Director (310) 235-2769
3	Overton Moore Properties 1125 W. 190th St., Suite 200 Gardena 90248	25,000,000 / 31 3,000,000 / 4	2,220,000 / 4 700,000 / 1	750,000 2	none none	Gardena 1972 1 / same	Timur Tecimer Rooney Daschbach	T. Tecimer / S. Moore President / CEO (310) 323-9100
4	MaguirePartners 555 W. Fifth St., Suite 5000 Los Angeles 90013	18,134,567 / 16 12,000,000 / 13	360,000 / 2 4,000,000 / 3	none none	none none	Los Angeles 1965 7 / 8	Peggy M. Moretti same	Robert F. Maguire III Managing Partner (213) 626-3300
5	Legacy Partners Commercial Inc. 888 W. Sixth St., Ninth Floor Los Angeles 90017	15,000,000 / 50 2,000,000 / 10	600,000 / 2 2,150,000 / 2	none none	none none	Foster City 1978 5 / 20	Amies Communications David Eberling	John Miller Regional President (213) 327-1100
6	Watson Land Co. 22010 S. Wilmington Ave., Suite 400 Carson 90745	11,000,000 / 100 11,000,000 / 100	none / none 1,775,000 / 11	none none	none none	Los Angeles 1990 2 / same	Pilar Percy Kirk Johnson	Richard M. Cannon President, CEO (310) 952-6400
7	Carson Estate Trust (3) 18710 S. Wilmington Ave., Suite 200 Rancho Dominguez 90220	7,600,000 / 65 5,400,000 / 56	105,500 / 3 2,300,000 / 12	none none	none none	Rancho Dominguez 1914 1 / same	Dan Carlsson same	James Flynn President (310) 687-5000
8	Center Trust Inc. 3500 Sepulveda Blvd. Manhattan Beach 90266	6,514,000 / 37 2,928,000 / 8	none / none none / none	2,068,000 2	none none	Manhattan Beach 1963 1 / 2	Inira Taylor Dan Millman	Ned Fox CEO (310) 546-4520
9	J.H. Snyder Co. 5757 Wilshire Blvd., Penthouse 30 Los Angeles 90036	6,280,000 / 24 1,650,000 / 7	1,530,000 / 3 200,000 / 1	none none	none none	Los Angeles 1949 1 / same	Casey Sayre & Williams Clifford Goldstein	J. Snyder/C. Goldstein/M. Wise/M. Sw Partners (323) 857-5546
10	Fremont Associates 970 W. 190th St., Suite 220 Torrance 90502	5,100,000 / 26 3,815,000 / 20	none / none none / none	100,000 1	1,100,000 2	Torrance 1987 1 / same	Eric Knirk same	S. Hoy / M. Krotz Principals (310) 516-1615
11	Mika Co. 837 Traction Ave., Suite 400 Los Angeles 90013	5,000,000 (4) / 60 2,000,000 / 25	none / none 45,000 / 2	375,000 4	none none	Los Angeles 1973 1 / same	Scott D. Schwartz same	M.J. Kamen / S.D. Schwartz Principals (213)680-1230
12	Voit Development Co. 21700 Oxnard St., Suite 300 Woodland Hills 91367	4,986,814 / 19 1,401,380 / 9	142,000 / 1 none / none	none none	none none	Woodland Hills 1971 1 / 3	Esther Rose same	Tim Regan V.P. Development/Acquisition (818) 593-6330
13	Insignia/ESG 444 S. Flower St., 24th Floor Los Angeles 90071	4,839,000 / 26 1,313,300 / 7	none / none none / none	none none	none none	New York 1997 3 / 52	Debra Levine same	John R. Norman Managing Dir., Development (213) 593-1300
14	Newhall Land 23823 W. Valencia Blvd. Valencia 91355	4,550,084 / 41 1,758,895 / 12	none / none 570,000 / none	none none	none none	Valencia 1883 1 / same	Marlee Lauffer same	Gary Cusumaro President, CEO (661) 255-4000
15	Katell Properties LLC 11999 San Vicente Blvd., Suite 200 Los Angeles 90049	4,345,000 / 26 1,539,000 / 14	244,000 / 1 none / none	none none	none none	Los Angeles 1976 1 / same	Gerald L. Katell James Smith	Gerald L. Katell President (310) 459-7200

(1) Projects/renovations in which the developer owns some equity stake.

(2) Fee work includes renovations, build-to-suits, speculative developments, and development management in which the developer does not own an equity stake.

(3) Formerly _____

(4) Estimated

Note: The information on this list was provided by representatives of the companies themselves. Developers are ranked by total amount of commercial real estate developed and completed in L.A. County since inception. Developers were asked to include only the square footage that is rentable to tenants, not the gross square footage of the entire structures. The survey was completed during the week of _____. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur.

Researched by _____

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