

## Largest Commercial Real Estate Developers in Los Angeles County

Ranked by commercial square footage developed and completed

Rank 2003 Rank	Company / Name / Address	L.A. County Projects (square footage / no. of projects): developed / owned	Current L.A. County Projects(1) (square footage / no. of projects): under construction / entitled only, not yet under construction	Current L.A. County Renovations(1) (square footage / no. of projects)	L.A. County Fee Work in Progress(2) (square footage / no. of projects)	Profile: headquarters / year founded / offices (L.A. County / total)	Top local executive: name / title / phone
1 [1]	Majestic Realty Co. 13191 Crossroads Parkway North, 6th Floor City of Industry 91746	41,777,775 / 311 32,386,375 / 262	454,000 / 2 4,475,300 / 30	621,600 6	none none	City of Industry 1948 1 / 5	Edward P. Roski Jr. President (562) 692-9581
2 [2]	Trammell Crow Co. 3 Park Plaza, Suite 1600 Irvine 92614	32,534,312 / 69 8,900,000 / 12	817,335 / 1 1,130,000 / 2	none none	1,130,000 2	Dallas 1948 5 / WND	Thomas A. Bak Managing Director (310) 235-2769
3 [4]	Overton Moore Properties 1125 W. 190th St., Suite 200 Gardena 90248	28,000,000 / 40 1,250,000 / 3	500,000 / 1 none / none	500,000 2	none none	Gardena 1972 1 / same	S. Moore / T. Tecimer CEO / President (310) 323-9100
4 [5]	MaguirePartners 555 W. Fifth St., Suite 5000 Los Angeles 90013	18,200,000 / 16 7,000,000 / 8	none / none none / none	none none	none none	Los Angeles 1965 6 / WND	Robert F. Maguire III Managing Partner (213) 626-3300
5 [6]	<b>Legacy Partners Commercial Inc.</b> <b>10 Universal City Plaza, Suite 2000</b> <b>Universal City 91608</b>	<b>15,000,000 / 50</b> <b>250,000 / 2</b>	<b>none / none</b> <b>350,000 / 1</b>	<b>none</b> <b>none</b>	<b>410,000</b> <b>2</b>	<b>Foster City</b> <b>1972</b> <b>1 / 8</b>	<b>Rich Simons</b> <b>Sr. Vice President</b> <b>(949) 930-7845</b>
6 [6]	Watson Land Co. 22010 S. Wilmington Ave., Suite 400 Carson 90745	12,000,000 / 110 12,000,000 / 110	1,874,320 / 2 none / none	none none	none none	Carson 1912 1 / same	Bruce A. Choate President, CEO (310) 952-6400
7 [7]	Kilroy Realty Corp. 12200 West Olympic Boulevard, Suite 200 Los Angeles 90064	10,085,000 / 14 3,493,301 / 38	none / none none / none	248,148 1	none none	Los Angeles 1947 4 / 8	Justin Smart Sr. Vice President Development (310) 481-8400
8 [8]	Carson Estate Trust 18710 S. Wilmington Ave., Suite 200 Rancho Dominguez 90220	9,540,000 / 74 8,140,000 / 64	1,081,000 / 4 1,220,000 / 6	none none	none none	Rancho Dominguez 1914 1 / same	James Flynn President (310) 687-5000
9 [10]	J.H. Snyder Co. 5757 Wilshire Blvd., Penthouse 30 Los Angeles 90036	7,260,000 / 26 2,700,000 / 9	1,060,000 / 2 650,000 / 3	100,000 1	none none	Los Angeles 1949 1 / same	Snyder/Goldstein/Wise/Swimmer Partners (323) 857-5546
10 [9]	Koll Development Co. 4125 Blackhawk Plaza Circle, Suite 200 Danville 94506	6,500,000 / 20 none / none	none / none none / none	none none	none none	Dallas 1963 0 / 5	Michael Parker Division President (925) 648-9650

WND = Would Not Disclose

(1) Projects/renovations in which the developer owns some equity stake.

(2) Fee work includes renovations, build-to-suits, speculative developments, and development management in which the developer does not own an equity stake.

Note: The information on this list was provided by representatives of the companies themselves. Developers are ranked by total amount of commercial real estate developed and completed in L.A. County since inception.

Developers were asked to include only the square footage that is rentable to tenants, not the gross square footage of the entire structures. To the best of our knowledge, this information is accurate as of press time.

While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur.

Researched by Nicole Taylor