

Commercial Real Estate Developers January 22, 2007

Ranked by commercial square footage developed in L.A. County

Rank	Company (Ranking in 2006) · name · Company · address	L.A. County Projects 1 (sq. footage/no. of projects) · total projects · projects owned	Current L.A. County Projects (sq. footage/no. of projects) · under construction · entitled only, not under construction	Current L.A. County Renovations 2 · sq. footage · no. of projects	Current L.A. County Fee Work 3 · sq. footage · no. of projects	Profile · headquarters · year founded · offices (L.A. County/total)	Top Local Executive · name · title · phone
1	Majestic Realty Co. (1) 13191 Crossroads Parkway, Sixth Floor City of Industry 91746	45,265,375 / 319 35,873,975 / 270	1,965,680 / 11 2,694,320 / 21	157,665 38	0 0	City of Industry 1948 I/5	Edward P. Roski Jr. chairman, ceo (562) 692-9581
2	Overton Moore Properties (3) 1125 W. 190th St., Suite 200 Gardena 90248	28,434,790 / 43 700,000 / 7	0/0 246,000 / 1	0 0	0 0	Gardena 1976 I/I	Stan Moore / Timur Tecimer ceo/president (310) 323-9100
3	Maguire Properties Inc. (4) 355 S. Grand Avenue, 33rd Floor Los Angeles 90071	1,500,000 / 3 1,000,000 / 4	1,000,000 4	0 0	2,000,000 3	Los Angeles 1965 5/8	Robert F. Maguire III chairman, co ceo (213) 626-3300
4	Legacy Partners Commercial Inc. (5) 4000 E. Third Ave., Suite 600 Foster City 94404	15,000,000 / 50 3,109,889 / 13	0/0 0/0	1,786,635 5	253,000 24	Foster City 1972 5/8	Scott Word senior vice president (562) 901-9021
5	Watson Land Co. (6) 22010 S. Wilmington Ave., Suite 400 Carson 90745	14,000,000 / 115 14,000,000 / 108	0/0 0/0	0 0	0 0	Carson 1912 I/I	Bruce A. Choate ceo, president (310) 952-6400
6	Carson Estate Trust (7) 18710 S. Wilmington Ave., Suite 200 Rancho Dominguez 90220	13,400,000 / 93 10,825,000 / 78	81,000 / 2 0/0	0 0	0 0	Rancho Dominguez 1914 I/3	James D. Flynn president (949) 725-6500
7	J.H. Snyder Co. (8) 5757 Wilshire Blvd., Penthouse 30 Los Angeles 90036	7,825,000 / 30 2,000,000 / 7	NA/NA NA/NA	NA NA	NA NA	Los Angeles 1949 I/I	J. Snyder / C. Goldstein/A. Swimmer/A. Wise partners (323) 857-5546
8	NewMark Merrill Cos. (9) 5850 Canoga Ave., Suite 650 Woodland Hills 91367	6,570,000 / 64 4,205,000 / 42	862,273 / 4 147,000 / 2	0 0	0 0	Woodland Hills 1997 3/7	Sandy Sigal ceo, president (818) 710-6100
9	Voit Development Co. (11) 21700 Oxnard St., Suite 350 Woodland Hills 91367	6,054,604 / 28 950,084 / 9	405,462 / 2 0/0	72,000 1	0 0	Woodland Hills 1971 I/5	Timothy Regan v.p. development & acquisitions (818) 593-6330
10	Sares-Regis Group (10) 18802 Bardeen Ave. Irvine 92612	6,000,000 / 15 1,250,000 / 3	0/0 500,000 / 1	0 0	0 0	Irvine 1993 I/7	John S. Hagestad managing director, principal (949) 756-5959

NA - Not Available

Note: The information on this list was provided by representatives of the companies themselves.

Developers are asked to include only the square footage that is rentable to tenants, not the gross square footage of the entire structures.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur.

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1. Commercial real estate developed and completed since inception
2. Project / renovations in which developer has an equity stake
3. Fee work includes renovations, build-to-suits, speculative developments and development management in which developer does not have equity stake.

Researched by David Nusbaum