

Largest East Bay Commercial Real Estate Developers

Ranked by total square feet developed in East Bay in 2000

Rank last year	Name/Address/Phone	Total SF developed in 2000: East Bay, Companywide	Total SF developed since company founding: East Bay, Companywide	Total number of East Bay commercial projects in 2000	Notable East Bay projects	Fields of work	Services offered	Year founded	Top East Bay executive/Title
1	Ellis Partners, LLC				Northpoint Technology Park (Hayward)	Industrial, Office,	Development	1993	James Ellis Vice President
2	433 California Street, Sixth Floor San Francisco, CA 94104 415-391-9800 www.ellispartners.com	1.1 million	2.3 million	5	EmeryTech (Emeryville)				
		1.9 million	3.3 million			Retail			
2	SRM Associates				Pixar Animation Studios (Emeryville)	Industrial, Land, Office,	Acquisitions, advisory, construction, development,	1993	Steven Meckfessel President
2	1125 Atlantic Ave, Suite 102 Alameda, CA 94501 510-864-2906 www.srmassociates.com	1.1 million	2 million	5	Zhone Technologies, Inc. (Oakland)				
		3.8 million	4.8 million			Retail	management		
3	Opus West Corp.				Hacienda Crossings (Dublin)	Apartments, Industrial, Land	Acquisitions, construction, design, development,	1953	Don Little Senior Vice President
NR	6160 Stoneridge Mall Road, Suite 360 Pleasanton, CA 94588 925-463-9254 www.opuscorp.com	1 million	3 million	3	Emerald Point (Dublin)				
		WND	20 million			Office, Retail	management		Northern California
4	Sunset Development Corp.				Bishop Ranch Business Park (San Ramon)	Land, Office	Acquisitions, construction, Development	1951	Alex Mehran CEO
5	1 Annabel Lane San Ramon, CA 94583 925-866-0100 www.bishopranch.com	934,000	8 million	1					
		934,000	8 million						
5	Legacy Partners Commercial, Inc.				Crossroads Technology Park	Industrial, Land, Office	Acquisitions, construction, asset management, design, development, financial services	1973	Barry DiRaimondo President
7	4000 E. Third Ave, Suite 600	875,187	13.4 million	3	Parkway Center				
	Foster City, CA 94404 650-571-2200								
	www.legacypartners.com	4.1 million	55 million						
6	Koll Development Co.				Koll Dublin Corporate Center (Dublin)	Industrial, Office,	Development	1962	Michael Parker Senior Vice President
1	4125 Blackhawk Plaza Circle, Suite 200 Danville, CA 94506 650 925-648-9650 www.koll.com	692,000	WND	2	Willowbrook Business Center (Union City)				
		4 million	85 million			Retail			
7	Hines				Pleasanton Corporate Commons (Pleasanton)	Office	Acquisitions, advisory, development,	1957	Paul Paradis Senior Vice President
6	6150 Stoneridge Mall Road, Suite 330 Pleasanton, CA 94588 925-924-9000 www.hines.com	604,750	604,750	1					
		4.7 million	118.5 million				management		
8	Wareham Development				EmeryStation (Emeryville)	Laboratory, Office,	Development, management	1973	Richard Robbins President
13	1120 Nye St., Suite 400 San Rafael, CA 94901 415-457-4964 www.warehamdevelopment.com	500,000	3.5 million	2					
		800,000	4.7 million			Retail			
9	Panettoni Development Co.				Greenville Station (Livermore)	Industrial, Office	Construction, development, management	1985	John Buckel Principal
16	201 N. Civic Drive, Suite 250 Walnut Creek, CA 94596 925-979-9993 www.panettoni.com	425,000	640,000	4	Heald College (Concord)				
		15 million	65 million						
10	Principal Capital Real Estate Investors				Bernal Corporate Park (Pleasanton)	Apartments, Industrial, Land	Acquisitions, advisory, construction,	1998	Frank Schmitz Director, Institutional Marketing
10	801 Grand Ave Des Moines, IA 50392 800-533-1300 www.principalcapital.com	390,000	4.5 million	5	Crossroads Technology Park (Union City)				
		2.9 million	58 million			Office, Retail	development		

This list was compiled from a survey of commercial developers who developed properties in Alameda and Contra Costa Counties in 2000. Those developers that did not provide complete information are not listed
WND = Would Not Disclose

* In case of a tie, companies are listed in alphabetical order

Researched and compiled by Katy Lieber