

## Largest East Bay Property Management Firms as of August 20, 2004

Ranked by square footage currently under management in the East Bay

Rank [Last year]	Name/Address/Phone/Web site	Total rentable square feet managed: East Bay/ Companywide	No. of properties managed: East Bay/ Companywide	Type of management	Type of properties managed	In-house services offered	Top East Bay executive/ Title
1	ProLogis 47775 Fremont Boulevard	11 million	122	Development, fee-based,	Industrial, R&D	Construction management, development, leasing	Scott Lamson Senior Vice President
[Not listed]	Fremont 94536, 510-686-900 www.prologis.com	247.5 million	1.79	institutional, owner			
<b>2</b>	<b>Legacy Partners 4000 East Third Avenue, Suite 600</b>	<b>9.4 million</b>	<b>42</b>	<b>Development, fee-based, owner</b>	<b>Industrial, office, R&amp;D, residential, retail</b>	<b>Construction management, development, leasing, space planning</b>	<b>Barry DiRaimondo President</b>
[1]	Foster City 94404, 650-571-2200 www.legacypartners.com	45.2 million	203				
3	RREEF 5934 Gibraltar Drive, Suite 102	9.1 million	83	Institutional, owner	Industrial, office, R&D, residential, retail	Construction management, development, leasing,	Steve George Vice President, Regional Manager
Not ranked	Pleasanton 94588, 925-598-9800 www.rreef.com	160 billion	608				
4	Ardenbrook Inc. 4725 Thornton Ave.	5 million	50	Development, fee-based,	Industrial, office, R&D, residential, retail	Construction management, development, leasing, space planning	W.M. Brooks President
[2]	Fremont 94536, 510-797-7980 www.ardenbrook.com	6 million	60	institutional, owner			
4	CB Richard Ellis Inc. 155 Grand Ave., Suite 100	5 million	26	Fee-based, institutional	Industrial, office, retail, R&D	Construction management, development, leasing	Tim Ballas Managing Director
[10]	Oakland 94612, 510-874-1900 www.cbre.com	WND	WND				
6	Cushman & Wakefield of California 1111 Broadway, Suite 1600	4.9 million	14	Fee-based	Industrial, office, retail, R&D	Construction management, facilities management, leasing, valuation	Jim Arce Managing Director, Asset Services
[4]	Oakland 94607, 510-763-4980 www.cushwake.com	361.3 million	4,586				
7	Colliers International 1850 Mount Diablo Boulevard, Suite 200	4.6 million	41	Fee-based	Industrial, office, R&D, residential, retail	Construction management, corporate services, facilities management, space planning	Michael Sirlle Senior Vice President Managing Partner
[12]	Walnut Creek 94596, 925-279-0120 www.colliersparrish.com	33.2 million	WND				
7	Kennedy Wilson Properties Ltd. 100 Pringle Avenue, Suite 550	4.6 million	11	Fee-based	Industrial, office, R&D, residential, retail	Construction management, development, leasing, property management	Karen Stromme Senior Managing Director
[17]	Walnut Creek 94596, 925-945-1495 www.kennedywilson.com	55 million	WND				
9	Sunset Development Co. 1 Annabel Lane, Suite 201	4.5 million	28	Owner	Office	Construction management, development, leasing	Alex Mehran CEO
[5]	San Ramon 94583, 925-277-1700 www.bishopranch.com	4.5 million	28				
10	Wareham Property Group 1120 Nye St., Suite 400	4.1 million	30	Owner	Industrial, office, R&D, residential, retail	Development	Richard Robbins President
[7]	San Rafael 94901 415-457-4964 www.warehamdevelopment.com	4.7 million	37				

This List was compiled from a survey of property management firms active in Alameda, Contra Costa and Solano counties. Companies that did not provide East Bay square footage information are not listed.

WND = Would Not Disclose. In case of a tie, companies are listed in alphabetical order.