

Largest Property Management Firms in the Bay Area

Ranking based on rentable space under management in the Bay Area

Rank (last year)	Company Name Address Phone / Fax Web site	Rentable space managed in Bay Area (in square feet)	Rentable space total / Properties managed FY 2001	Bay Area staff / Total staff	Sample other services	Sample property types managed	Top Bay Area executive Title Year established
1	Insignia ESG Inc. Four Embarcadero Center, Suite 3330, San Francisco 94111 (415) 229-8780 / (415) 229-8796 www.insigniaesg.com	22,500,000	220,000,000	100	Leasing, investment sales, construction management	Office, industrial	David Pogue Executive Managing Director 1990
2 NL	Equity Office Properties One Market, Steuart Tower, Suite 1100, San Francisco 94105 (415) 247-6400 / (415) 977-1524 www.equityoffice.com	16,744,352	133,542,456	238	Office services	Office, industrial	Mark Geisreiter Sr. Vice President, region 1976
3 7	Cushman & Wakefield One Maritime Plaza, Suite 900, San Francisco 94111 (415) 397-1700 / (415) 397-0933 www.cushwake.com	15,014,649	220,732,289	100	Office services, call center, project management	Office, facility, retail	Joseph Cook Senior Managing Director 1917
4 2	Woodmont Real Estate Services 1050 Ralston Avenue, Belmont 94002 (650) 592-3960 / (650) 591-4577 www.wres.com	13,811,000	15,610,000	225	Construction, facilities management, due diligence review	Office, industrial, residential	Bob Rouse President 1968
5 4	Jones Lang LaSalle One Front Street, Suite 1200, San Francisco 94111 (415) 395-4900 / (415) 421-7736 www.joneslanglasalle.com	13,000,000	700,000,000	240	Facilities management, tenant rep., investment sales	Office, industrial	Jan Pope Managing Director 1967
6 14	Trammel Crow Co. 1241 East Hillsdale Blvd., Suite 200, Foster City 94404 (650) 578-8100 / (650) 345-2506 www.trammellcrow.com	11,873,451	656,000,000	220	Project and energy management, transaction	Corporate, biotech facilities, investment properties	Jeff Hardy Managing Director 1973
7 6	Legacy Partners Commercial, Inc. 4000 East Third Avenue, Foster City 94404 (650) 571-2200/(650) 571-2211 www.legacypartners.com	11,720,051	28,301,631	169	Construction, asset management, space planning	Industrial, office, R&D	Barry DiRaimondo President 1973
8 3	Kennedy-Wilson Properties Ltd. 160 Sansome St., Suite 200, San Francisco 94104 (415) 986-4600 / (415) 986-2626 www.kennedywilson.com	11,280,201	70,000,000	104	Leasing, construction, investment sales	Office, retail, industrial	Karen Stromme Sr. Managing Director 1977
9 5	Transwestern Commercial Services 655 Montgomery St., Suite 500, San Francisco 94111 (415) 782-3600 / (415) 782-1258 www.transwestern.net	10,458,000	105,000,000	35	Leasing, corporate services, construction management	Office, industrial retail	Jeff West Sr. Vice President 1978
10 24	Colliers International 1850 Mt. Diablo Blvd., Suite 200, Walnut Creek 94596 (925) 279-0120 / (925) 279-1225 www.colliersparrish.com	8,599,335	465,000,000	78	Leasing, corporate services, construction management	Office, retail, multifamily	Michael Strle Sr. Vice President 1974

This List includes property management firms in the counties of: Alameda, Contra Costa, Marin, San Francisco and San Mateo.

NL = Not listed on last year's list. NR = Not reported.

Equity Office Properties Trust acquired Spieker Properties on July 2, 2001.

Researched by Viva Chan

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