

Largest Property Management Firms in the Bay Area

(Ranked by square feet managed in the Bay Area)

Rank	Prior	Company Address Phone/fax Web site	Square feet managed: Bay Area/ Companywide	Properties managed: Bay Area/ Companywide	Employees: Bay Area/ Companywide	Sample of property types	Brokerage	Const. mgmt.	Development	Acquisitions	Asset mgmt.	Due diligence	Top Bay Area executive
1	1	Jones Lang LaSalle 1 Front St., Ste. 300, San Francisco 94111 (415) 395-4900/(415) 421-7736 www.joneslanglasalle.com	41,300,000 1,000,000,000	NR NR	823 30,300	Retail, industrial, office, R&D	✓		✓	✓	✓	✓	Elizabeth Hearle International director
2	2	CB Richard Ellis Inc. 101 California St., 44th Floor, San Francisco 94111 (415) 772-0123/(415) 772-0459 www.cbre.com	40,000,000 1,200,000,000	200 3,500	710 24,000	Retail, industrial, office, residential, R&D	✓	✓	✓		✓		Tim Ballas Managing director
3	3	Cushman & Wakefield 1 Maritime Plaza, Ste. 900, San Francisco 94111 (415) 397-1700/(415) 397-0933 www.cushwake.com	29,319,583 412,500,000	65 7,501	350 12,000	Retail, industrial, office, R&D	✓	✓			✓		Anne Stephens Branch manager
4	12	Colliers International 1850 Mt. Diablo Blvd., Ste. 200, Walnut Creek 94596 (925) 279-0120/(925) 279-1225 www.colliersparish.com	19,856,000 22,800,000	95 116	42 210	Retail, industrial, office, R&D	✓	✓	✓	✓	✓		Michael Strle Managing partner
5	NL	RREEF North America 101 California St., 26th Floor, San Francisco 94111 (415) 781-3300/(415) 392-4648 www.reef.com	14,962,928 110,284,860	60 367	157 1,504	Retail, industrial, office, residential, R&D			✓	✓	✓		Timothy Gonzalez Head, RREEF North America
6	5	Woodmont Real Estate Services 1050 Ralston Ave., Belmont 94002 (650) 592-3960/(650) 591-4577 www.wres.com	14,300,000 16,100,000	78 94	295 375	Retail, industrial, office, residential, R&D	✓	✓		✓	✓		Ron Granville Chairman
7	6	Prometheus Real Estate Group Inc. 1900 S. Norfolk St., Ste. 150, San Mateo 94403 (650) 931-3400/(650) 931-3600 www.prometheusreg.com	11,832,480 18,010,580	56 82	441 605	Retail, office, residential		✓	✓	✓	✓		Jackie Safier Principal
8	7	Hines Inc. 101 California St., San Francisco 94111 (415) 982-6200/(415) 399-1623 www.hines.com	11,430,000 113,700,000	102 251	147 NR	Retail, industrial, office	✓	✓	✓	✓	✓		James Buie Jr. Executive vice president
9	9	Kennedy-Wilson Properties Ltd. 300 California St., San Francisco 94111 (415) 986-5002/(415) 986-2626 www.kennedywilson.com	9,446,000 NR	NR NR	34 500	Retail, industrial, office, residential	✓	✓	✓	✓	✓		Rob Cord Senior managing director
10	8	Ventana Property Services Inc. 695 Oak Grove Ave., Ste. 200, Menlo Park 94025 (650) 847-2000/(650) 847-2001 www.ventanaps.com	9,045,000 11,350,000	100 100	100 100	Retail, industrial, office, residential, R&D	✓	✓	✓	✓	✓		Joseph Martignetti Jr. CEO
11	11	Legacy Partners Commercial Inc. 4000 East Third Ave., Ste. 600, Foster City 94404 (650) 571-2200/(650) 571-2211 www.legacypartners.com	8,716,468 17,694,599	36 86	150 241	Retail, industrial, office, R&D		✓	✓	✓	✓	✓	Barry DiRaimondo President
12	4	Equity Office 2655 Campus Drive, Ste. 100, San Mateo 94403 (650) 372-3500/(650) 372-3603 www.equityoffice.com	8,337,582 50,000,000	91 300	240 700	Retail, industrial, office, R&D			✓				John Moe Market managing director
13	10	CAC Real Estate Management Co. Inc. 111 Sutter St., Ste. 350, San Francisco 94104 (415) 291-1733/(415) 291-1738 www.cacremco.com	6,646,327 9,572,538	44 49	60 75	Retail, industrial, office, R&D	✓	✓				✓	Mary Wiese President
14	NL	CitiScape Property Management Group 3450 Third St., Ste. 1A, San Francisco 94124 (415) 401-2000/(415) 695-2999 www.citiscapesf.com	5,460,560 5,460,560	84 84	86 86	Retail, industrial, office, residential, R&D	✓	✓	✓	✓			Kevin Wiley President
15	NL	D.R. Stephens & Co. 465 California St., 3rd Floor, San Francisco 94104 (415) 781-8000/(415) 391-9823 www.drstephens.com	5,247,000 5,247,000	52 52	21 21	Industrial, R&D			✓		✓		Lane Stephens Principal
16	13	PM Realty Group 388 Market St., Ste. 950, San Francisco 94111 (415) 288-9550/(415) 288-9565 www.pmrealtygroup.com	5,100,000 160,000,000	NR 1,245	NR 1,811	Retail, industrial, office, residential	✓	✓				✓	Rick Jones Senior vice president
17	19	Eugene Burger Management Corp. 505 Beach St., Ste. 210, San Francisco 94133 (415) 561-0800/(415) 561-0801 www.ebmc.com	4,937,000 25,700,000	107 371	50 450	Retail, industrial, office, residential, senior housing	✓	✓		✓	✓		Stephen Burger President
18	15	Meridian Management Group 1145 Bush St., San Francisco 94109 (415) 434-9700/(415) 782-3833 www.mmgprop.com	4,775,000 4,975,000	139 144	97 97	Retail, industrial, office, residential		✓			✓		Randall Chapman President
19	18	Sunset Development Co. 1 Annabel Lane, Ste. 201, San Ramon 94583 (925) 866-0100/(925) 866-1330 www.bishopranch.com	4,500,000 4,500,000	44 44	105 105	Office		✓	✓		✓		Alexander Mehran CEO
20	20	Essex Property Trust Inc. 925 East Meadow Drive, Palo Alto 94303 (650) 494-3700/(650) 494-8743 www.essexpropertytrust.com	4,458,308 22,265,199	20 122	237 917	NR			✓	✓			Keith Guericke CEO
21	16	Hanford-Freund & Co. 47 Kearny St., 3rd Floor, San Francisco 94108 (415) 981-5780/(415) 296-0725 www.hanfordfreund.com	4,445,000 4,445,000	165 165	21 21	Retail, industrial, office, residential, R&D, boat/yacht harbors	✓			✓	✓		J. Timothy Falvey President
22	21	K & S Co. Inc. 1035 San Pablo Ave., Albany 94706 (510) 528-1900/(510) 528-1906 www.kands.com	3,500,000 3,500,000	230 230	25 25	Retail, office, residential					✓		Robert Sasaki CEO
23	22	Sierra Pacific Properties Inc. 3890 Railroad Ave., Pittsburg 94565 (925) 427-3700/(925) 427-3707 www.sierrapacificprop.com	3,400,000 3,500,000	35 36	65 65	Retail, industrial, office, residential		✓	✓	✓		✓	Douglas Messner President
24	23	Crosspoint Realty Services Inc. 260 California St., 4th Floor, San Francisco 94111 (415) 288-6888/(415) 288-6877 www.crosspointrealty.com	3,100,000 5,200,000	14 26	25 25	Retail, office	✓	✓	✓		✓		Thomas Klein, D. Carter Hemming Co-principals
25	25	Wareham Property Group 1120 Nye St., Ste. 400, San Rafael 94901 (415) 457-4964/(415) 459-4605 www.warehamdevelopment.com	3,000,000 3,000,000	36 36	52 52	Office, R&D, laboratory			✓				Richard Robbins President

This List includes property management firms with offices in Alameda, Contra Costa, Marin, San Francisco and San Mateo counties, and the city of Palo Alto. NL = Not listed. NR = Not reported. Shorenstein Properties LLC declined to provide information to the San Francisco Business Times. Ranking based on square feet managed in the Bay Area.