

Largest Commercial Developers

Ranked by square feet of commercial space owned in Silicon Valley*

Rank 2002 Rank	Company Name Address Phone / Fax Web site	Square feet of commercial space owned in Silicon Valley/ Total SF Owned	Square feet under contract for development in Silicon Valley	Square Feet Available in Silicon Valley	Employees in Silicon Valley/ Companywide	Project, city	Year established in Silicon Valley	Top Bay Area executive(s)
1	Equity Office Properties Trust 1740 Technology Drive, Suite 150, San Jose 95110 408-346-4000, 408-452-1272 www.equityoffice.com	11.3 million 125.5 million	700,000	900,000	100 2,600	Skyport, San Jose The Concourse, San Jose The Almaden, San Jose	1971	John Petersen
2	Sobrato Development Cos. 10600 N. DeAnza Blvd., Suite 2000, Cupertino 95014 408-446-0700, 408-446-0583 www.sobrato.com	10.6 million 10.6 million	**	1.6 million	25 25	Mission Corporate Center, Santa Clara 480 Almaden, San Jose Great America Corporate Center, Santa Clara	1965	John M. Sobrato John A. Sobrato
3	Mission West Properties Inc./Berg & Berg Enterprises 10050 Bandy Drive, Cupertino 95014 408-725-0700, 408-725-1626 www.missionwest.com	7.2 million **	0	1 million	5 5	Microsoft Silicon Valley headquarters, Mountain View Ciena, San Jose JDS Uniphase, San Jose	1969	Carl Berg Ray Marino
4	CarrAmerica Realty Corp. 1810 Gateway Drive, Suite 150, San Mateo 94404 650-655-6800, 650-655-6803 www.carramerica.com	4.03 million 24 million	**	666,744	50 1500	Techmart, Santa Clara Rio Robles, San Jose Oakmead West, Sunnyvale	1997	Christopher Peatross
5	Limar Realty Group 1730 S. EL Camino Real, Suite 400, San Mateo 94402 650-525-9100, 650-525-9345	3.91 million 5.07 million	0	**	19 19	Durham Business Park, Fremont LSI Logic headquarters, Milpitas Metropolitan Plaza, Foster City	1992	Theodore Kruttschnitt
6	The Jay Paul Co. 1100 Seaport Blvd., Redwood City 94063 415-263-7400, 415-362-0698	3.6 million 4 million	0	450,000	3 12	Pacific Shores Center, Redwood City Ariba Plaza, Sunnyvale Phillips-Crossroads Center, Sunnyvale	1977	Matthew Lituchy
7	Legacy Partners Commercial, Inc. 4000 E. Third Ave, Suite 600, Foster City 94404 650-571-2200, 650-571-2211 www.legacypartners.com	3.52 million 31.2 million	0	898,224	202 287	Legacy Shoreline Center, Mountain View Legacy Tech Park @ 237, San Jose Sunnyvale Business Park, Sunnyvale	1973	Barry DiRaimondo
8	Menlo Equities LLC 490 California Ave., 4th Floor, Palo Alto 94306 650-326-9300, 650-326-9333 www.menloequities.com	3.5 million 4.1 million	214,510	315,000	18 24	101 Redwood Shores Parkway, Redwood City 490 California Avenue, Palo Alto 19000 Homestead Road, Cupertino	1995	Henry Bullock
8	Orchard Properties 2362 N. First St., San Jose 95131 408-922-0400, 408-922-0157 www.orchardprop.com	3.5 million 3.5 million	0	**	35 35	Gateway Technology Centre, Newark Projects 702 and 703, San Jose Orchard Business Center, Santa Clara	1973	Mike Biggar Joe Lewis
10	Barry Swenson Builder 777 N. First St., Fifth Floor, San Jose 95112 408-287-0246, 408-998-1737 www.barryswensonbuilder.com	3.1 million 3.8 million	294,000	**	115 140	San Jose City College, San Jose Echelon, San Jose Live Oak Business Park, Santa Cruz	1977	Barry Swenson

*Silicon Valley includes: Santa Clara County; Scotts Valley and Santa Cruz in Santa Cruz County; Fremont, Newark in Alameda County; and Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Redwood City, Redwood Shores, San Carlos and San Mateo in San Mateo County. Although every attempt is made to ensure the accuracy and thoroughness of Business Journal lists, omissions sometimes occur.

NOTES: **Did not disclose.

NR = Not ranked.

NA = Not available or not applicable.

Information was obtained from a representative of the developers surveyed. Not all of the 46 developers surveyed responded.

In case of ties, developers are listed alphabetically.

Some information has been updated for the Book of Lists.

Research by Sara R. Hayden
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