

Book of Lists 2004

Largest Commercial Property Owners in Silicon Valley

Ranked by total leasable commercial square footage** owned in Silicon Valley*

Rank	Company Name Address Phone / Fax Web site	Total leaseable commercial sf owned in Silicon Valley/ companywide	Square feet under contract for development in Silicon Valley	Square feet available in Silicon Valley	Employees in Silicon Valley/ companywide	Notable properties owned, city	Year established in Silicon Valley	Top local executive(s)
1	Sobrato Development Cos. 10600 North De Anza Blvd., Suite 200, Cupertino 95014 (408) 446-0700, (408) 446-0583 www.sobrato.com	11 million 11 million	DND	DND	DND DND	Nvidia headquarters, Santa Clara Siebel Systems headquarters, San Mateo County of Santa Clara, San Jose	1965	John M. Sobrato John A. Sobrato
2	Equity Office Properties Trust One Market, Steuart Tower, Suite 1100, San Francisco 94105 (415) 247-6400 / (415) 977-1524 www.equityoffice.com	10.9 million 122.6 million	0	DND	100 2,500	255 West Santa Clara, San Jose Ten Almaden, San Jose The Concourse, San Jose	1971	John Petersen
3	Legacy Partners Commercial, Inc. 4000 East Third Avenue, Foster City 94404 (650) 571-2200/(650) 571-2211 www.legacypartners.com	10.38 million 27.12 million	0	1.23 million	20 155	Willow Park, Menlo Park Legacy Shoreline Center, Mt. View Sunnyvale Business Park, Sunnyvale	1972	Barry DiRaimondo
4	Mission West Properties Inc./Berg & Berg Enterprises 10050 Bandley Drive, Cupertino 95014 (408) 725-0700, (408) 725-1626 www.missionwest.com	7.8 million 7.8 million	DND	DND	DND DND	Microsoft Silicon Valley headquarters, Mt. View Ciena, San Jose JDS Uniphase, San Jose	1969	Carl Berg Ray Marino
5	CarrAmerica Realty Corp. 1810 Gateway Drive, Suite 150, San Mateo 94404 (650) 655-6800, (650) 655-6803 www.carramerica.com	4.03 million DND	DND	DND	DND DND	Valley Technology Centre, San Jose Rio-Robles Technology Park, San Jose Techmart 5201 Great America Parkway, San Jose	1997	Christopher Peatross
6	Barry Swenson Builder 777 North First Street, Fifth Floor, San Jose 95112 (408) 287-0246, (408) 898-1737 www.barryswensonbuilder.com	3.83 million 4.77 million	DND	DND	125 125	Echelon, San Jose San Jose City College tech center, San Jose Live Oak Business Park, Santa Cruz	1977	Barry Swenson
7	South Bay Development Co. 1690 Dell Avenue, Campbell 95008 (408) 379-0400, (408) 379-3229 www.sbdevelopment.com	3.7 million 4 million	0	390,000	22 22	Mission College, Santa Clara Century Plaza, San Jose Caribbean Corporate Center, Sunnyvale	1978	Mark Regoli Jim Mair Scott Trobde
8	Limara Realty Group 1730 South El Camino Real, Suite 400, San Mateo 94402 (650) 525-9100, (650) 525-9349 www.limarrealty.com	3.6 million 4.5 million	0	DND	15 17	Durham Business Park, Fremont LSI Logic headquarters, Milpitas Metropolitan Plaza, Foster City	1992	Theodore Kruttschnitt
8	The Jay Paul Co. 1100 Seaport Blvd., Redwood City 94063 (415) 253-7400, (415) 362-0698 www.pacificshorescenter.com	3.6 million 3.8 million	0	600,000	3 14	Pacific Shores Center, Redwood City Ariba Plaza, Sunnyvale Phillips-Crossroads Center, Sunnyvale	1975	Martt Lituchy
10	Orchard 2252 North First Street, San Jose 95131 (408) 922-0400, (408) 922-0157 www.orchprop.com	3.5 million 3.5 million	0	DND	43 43	Gateway Technology Centre, Newark Orchard Business Centre, Santa Clara Projects 702 and 703, San Jose	1973	Michael Biggar Joe Lewis

*Silicon Valley includes: Santa Clara County; Scotts Valley and Santa Cruz in Santa Cruz County; Fremont, Newark & Union City in Alameda County; and Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Redwood City, Redwood Shores, San Carlos & San Mateo in San Mateo County.

**Does not include owner-occupied space. DND = Did not disclose.

Researched by Sara R. Hayden

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The 2003 list was entitled Largest Commercial Developers.