

Largest Property Management Firms

Ranked by square feet under management in Silicon Valley*

Rank 2001 Rank	Company/Address/ Phone/Fax/Web address	Square feet under management in Silicon Valley* as of 10/1/03	Total square feet under management as of 10/1/03	Property specialties	In-house services available	Local properties managed, city, owner	Top local executive(s)
1 1	Cushman & Wakefield 560 S. Winchester Blvd., Suite 200, San Jose 95120 480-436-5500, 408-437-8129 www.cushmanwakefield.com	21.3 million	340 million	Industrial, office, R&D, data centers	**	**	John A. Sobrato
2 2	CB Richard Ellis, Inc. 160 W. Santa Cruz St., 12th Floor, San Jose 95113 408-288-2900, 408-288-2909 www.sobrato.com	16.21 million	930 million	Industrial, office, R&D, manufacturing, retail	**	**	John A. Sobrato
3 4	Sobrato Development Cos. 10500 North De Anza Boulevard, Suite 200, Cupertino 95014 408-446-0700, 408-446-0583 www.sobrato.com	13.8 million	13.8 million	Office, residential	**	**	John A. Sobrato
4 11	Prometheus Real Estate Group Inc. 350 Bridge Parkway, Redwood City 94065 65-596-5300, 650-596-5377 www.prometheusreg.com	11.67 million	15.85 million	Industrial, office, retail, residential	Property management, due diligence, construction management	Park Place Apartments, Mountain View, ** Cupertino Park Center, Cupertino, ** Mansion Grove, Santa Clara, **	Jackie Safier
5 5	Equity Office 1740 Technology Drive, Suite 150, San Jose 95110 408-346-4000, 408-467-8979 www.equityoffice.com	11.3 million	124.1 million	Office	Construction management, conference facilities	The Almaden, San Jose, Equity Office Properties Trust The Concourse, San Jose, Equity Office Properties Trust Skyport, San Jose, Equity Office Properties Trust	John Petersen
6 6	Woodmont Real Estate Services 1050 Ralston Avenue, Belmont 94002 650-592-3960, 650-591-4577 www.wres.com	11.2 million	16.4 million	Industrial, office, R&D, manufacturing, retail, multifamily residential	Construction and facilities management, due diligence services, asset advisory services	Sutter Hill Business Park, Fremont, ** Century Plaza Office, Foster City, ** Milpitas Distribution Center, Milpitas, **	Ron Granville, Bob Rouse
7 7	Ventana Property Services Inc. 695 Oak Grove Avenue, Suite 200, Menlo Park 94025 650-847-2000, 650-847-2001 www.ventanaps.com	9.75 million	11.3 million	Industrial, office, retail, residential	Leasing, marketing and consulting	Lenzen Square, San Jose, ** 499 University Avenue, Palo Alto, ** 1310 Jones Street, San Francisco, **	Joseph Martignetti Jr.
8 3	Legacy Partners Commercial, Inc. 4000 E. Third Ave, Suite 600, Foster City 94404 650-571-2200, 650-571-2211 www.legacypartners.com	8.98 million	51.71 million	Industrial, office, R&D, manufacturing, retail, apartments	Investment management, asset management, design services, construction management	Legacy at Museum Park, San Jose, Legacy Partners Willow Park, Menlo Park, AMB Property Corp. Bayside Towers, Foster City, Walton Street	Barry DiRaimondo
9 8	Orchard Commercial Inc. 2262 North First Street, San Jose 95131 408-922-0400, 408-922-0157 www.orchprop.com	7.2 million	7.2 million	Industrial, office, R&D, manufacturing	Leasing, construction, corporate services	2150 North First Street, San Jose, Invesco South Bay Industrial Portfolio, San Jose, AMB Montague Park I & II, San Jose, BRE/PCCP Orchard	Joe Lewis
10 10	Ardenbrook Inc. 4725 Thornton Avenue, Fremont 94536 510-797-7980, 510-797-3214 www.ardenbrook.com	5 million	6 million	Industrial, office, R&D, retail, apartments	Asset management, construction	**	William Brooks

*Silicon Valley includes: Santa Clara County; Scotts Valley and Santa Cruz in Santa Cruz County; Fremont, Newark and Union City in Alameda County; and Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Redwood City, Redwood Shores, San Carlos and San Mateo in San Mateo County. Although every attempt is made to ensure the accuracy and thoroughness of Business Journal lists, omissions sometimes occur.

Notes:
 **Did not disclose. NR - Not ranked. NA - Not applicable or not available.
 Information was gathered from a representative of each of the property management firms.
 Not all of the 95 firms surveyed responded.
 In case of ties, firms are listed alphabetically.

Research by Sara R. Hayden
 List first published October 17, 2003