

2007 BOOK OF LISTS

Property Management Firms

Ranked by total square feet under management in Silicon Valley*

Rank 2006 Rank	Company Address Phone, Web address	Managed square feet in Silicon Valley*/ companywide as of 6/1/07	Local properties managed, city, owner	Top local executive(s)
1 1	CB Richard Ellis Inc. 225 W. Santa Clara St., Suite 1050, San Jose 95113 408-453-7400, www.cbre.com	30 million 1.7 billion	Palm Campus, Sunnyvale, Palm Westgate Shopping Center, San Jose, Grosvenor 1100 Space Park, Santa Clara, Digital Realty Trust	Tim Ballas
2 7	Cushman & Wakefield of California Inc. 560 S. Winchester Blvd., Suite 200, San Jose 95118 408-436-5500, www.cushmanwakefield.com	20.04 million 400 million	Pacific Shores, Redwood city, Starwood Capital Group Century Plaza II, San Jose, DEKA Investments Page Mill Hill Business Park, Palo Alto, Vulcan Inc.	James Arce
3 11/5	CarrAmerica Realty Corp./Equity Office Properties 1810 Gateway Drive, Suite 150, San Mateo 94404 650-655-6800, www.carramerica.com	19 million 54 million	Rio Robles, San Jose, The Blackstone Group Rincon Centre B, San Jose, The Blackstone Group Skyport Plaza, San Jose, The Blackstone Group	Christopher Peatross
4 NR	RREEF 3303 Octavius Drive, Suite 102, Santa Clara 95054 408-988-7787, www.rreef.com	14.45 million 194.85 million	160 W. Santa Clara Office Building, San Jose, RREEF Sunnyvale Town Center, Sunnyvale, RREEF/SHP Arioso Apartments, Cupertino, RREEF	Steve George
5 NR	Jones Lang La Salle Americas Inc. 1 Front St., Suite 1200., San Francisco 94111 415-395-4900, www.joneslanglasalle.com	13.75 million 1.08 billion	Cisco headquarters, San Jose, Cisco Sun campuses (four), Menlo park, Sun Microsystems Selectron, Milpitas, Selectron	Elizabeth Hearle
6 2	Woodmont Real Estate Services 1050 Ralston Ave., Belmont 94002 650-592-3960, www.wres.com	13.48 million 19.78 million	Mission City Center, Santa Clara, † Fair Oaks West Apartments, Sunnyvale, † Century Plaza Office Building, Foster City, †	Ron Granville
7 4	Prometheus Real Estate Group Inc. 1900 S. Norfolk St., Suite 150, San Mateo 94403 650-931-3400, www.prometheusreg.com	9.54 million 17.08 million	Metropolitan, San Mateo, † Mansion Grove, Santa Clara, † Cupertino City Center, Cupertino, †	Jackie Safier
8 3	Ventana Property Services Inc. 695 Oak Grove Ave., Menlo Park 94025 650-847-2000, www.ventanaps.com	9.25 million 11.35 million	Bella Villagio Apartment Homes, San Jose, † 167 Hamilton Avenue, Palo Alto, † Delmas Park Apartment Homes, San Jose, †	Joseph Martignetti Jr.
9 8	Legacy Partners 4000 E Third Ave., Suite 600, Foster City 94404 650-571-2200 www.legacypartners.com	6.22 million 33.66 million	Legacy Almaden Plaza, San Jose, Legacy Partners Legacy Civic Towers, San Jose, Legacy Partners Legacy Fountain Plaza, San Jose, Legacy Partners	Debra Smith Jeff Byrd
10 9	Orchard Commercial Inc. 2665 N. First St., Suite 310, San Jose 95134 408-922-0400, www.orchardcommercial.com	6 million 6 million	2665 North First Street, San Jose, Orchard Commercial 777 Mariners Island Boulevard, San Mateo, Keynote Systems Montague Square, San Jose, Embarcadero Capital Partners	Joe Lewis
11 13	Colliers International 1850 Mt. Diablo Blvd., Suite 200, Walnut Creek 94596 925-279-0120, www.colliersparrish.com	5.54 million 672.95 million	Bridgeway Technology Center, Newark, † South Bay Tech Center, Milpitas, † International Business Park, San Jose, †	Michael Strle
12 NR	Alliance Residential Co. 505 Hamilton Ave., Suite 315, Palo Alto 94301 650-617-1110, www.allresco.com	5.04 million 33.33 million	Tamarind Square, Sunnyvale, Sobrato Stanford West, Palo Alto, Stanford University Schooner Park, Marina, CSU Monterey Bay	Kellie Hughes

*Silicon Valley includes: Santa Clara County; Fremont, Newark and Union City in Alameda County; Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Portola Valley, Redwood City, San Carlos, San Mateo and Woodside in San Mateo County; San Benito, Santa Cruz and Monterey counties. Although every attempt is made to ensure the accuracy and thoroughness of Business Journal lists, omissions sometimes occur.

NOTES: † - Did not disclose. NR - Not ranked.

1. Total square feet under management companywide is as of March 31, 2007.

Information was obtained from firm representatives

If your company would like to be considered for next year's list, or if there are any corrections or additions, write to: Research, Business Journal, 96 N. Third St., Suite 100, San Jose, CA 95112; fax 408-295-5028; or e-mail shayden@bizjournals.com.

Research by Sara R. Hayden
and Lisa D. Bell
List published July 20, 2007