

California's Major Commercial Property Management Firms

Apartment property managers will be listed Sept. 24

NON-RESIDENTIAL PROPERTY MANAGEMENT FIRMS RANKED BY SQUARE FOOTAGE MANAGED AS OF JAN. 1, 2007
RESULTS BASED ON 2007 CALIFORNIA REAL ESTATE JOURNAL SURVEY

RANK	COMPANY NAME/ ADDRESS/ WEB SITE	CA CONTACT/ TITLE/ PHONE/ E-MAIL	CA PRINCIPAL/ TITLE	YEAR ESTABLISHED IN CA	TOTAL SQ. FT. MANAGED STATEWIDE IN MILLIONS		VALUE OF PROPERTY MANAGED STATEWIDE IN MILLIONS		PERCENTAGE OF CA PROPERTY TYPE BY SQ. FT.			# OF SITES MANAGED IN:			# OF SITES MANAGED STATEWIDE	MANAGERS/ EMPLOYEES
					Jan. 1, 2007 Jan. 1, 2006 Jan. 1, 2005	Jan. 1, 2007 Jan. 1, 2006 Jan. 1, 2005	Retail Office Institut.	Industrial Other	San Diego Orange County Inland Empire Los Angeles	Silicon Valley SF Bay Area Sacramento Other						
1	CB Richard Ellis 4400 MacArthur Blvd., Ste. 600 Newport Beach, CA 92660 www.cbre.com	Dave Pogue Senior Managing Director (408) 453-7412 dave.pogue@cbre.com	N/A	1906	144 103 96.4	N/A N/A N/A	12% 25% 0%	62% 1%	73 261 0 225	0 188 62 0	809	N/A				
2	Cushman & Wakefield of California 601 S. Figueroa St., 47th Floor Los Angeles, CA 90017 www.cushmanwakefield.com	Mary A. Marx, Mng. Dir. Anne Stephens, Director (213) 955-5187; (415) 773-3510	N/A	1967	42.3 37.9 43.2	N/A N/A N/A	4% 48% 0%	25% 23%	6 9 12 49	14 57 0 0	147	77 442				
3	PM Realty Group 18201 Von Karman Ave., Ste. 500 Irvine, CA 92612 www.pmrealtygroup.com	Jim Proehl Executive VP/Managing Dir. (949) 794-1716 JProehl@pmrg.com	Jim Proehl	1977	25 24.5 23	\$6,350 \$6,200 \$5,200	8% 54% 0%	30% 8%	N/A N/A	N/A N/A	109	67 177				
4	IDS Real Estate Group 515 S. Figueroa St., 16th Floor Los Angeles, CA 90071 www.idsrealestate.com	Mickey Siam COO (213) 362-9300 McSiam@IDSRealEstate.com	M. M. Siam, D.G. Mgrublian CEOs	1986	23 21 21	\$2,510 \$2,200 \$1,800	3% 18% 0%	78% 1%	8 11 19 108	1 2 0 3	152	23 85				
5	Colliers International 1610 Arden Way, Ste. 242 Sacramento, CA 95815 www.colliers.com	Roger Bilstad, SVP Michael F. Strie, SVP (916) 648-2000 Roger.Bilstad@Colliers.com	N/A	1998	22.3 14.8 14.2	N/A N/A N/A	25% 34% 0%	35% 6%	N/A N/A	N/A N/A	195	20 N/A				
6	Charles Dunn Real Estate Services 800 West Sixth St., Ste. 600 Los Angeles, CA 90017 www.charlesdunn.com	Patrick Conn President (213) 683-0500 PatrickConn@CharlesDunn.com	Walter J. Conn CEO	1921	21.9 21.5 20.8	\$4,000 \$3,400 \$2,600	28% 40% 6%	21% 5%	8 21 3 157	0 26 9 0	224	38 88				
7	Essex Realty Management 18012 Sky Park Circe, Ste. 200 Irvine, CA 92614 www.essexrealty.com	Jim Neiger President (949) 798-8100 JNeiger@EssexRealty.com	Jim Neiger	1987	15.7 12.5 11.7	N/A N/A N/A	6% 30% 0%	40% 24%	22 63 25 28	0 0 11 0	149	26 65				
8	Sares-Regis Group 18802 Bardeen Ave. Irvine, CA 92612 www.sares-regis.com	Zoe Solsby N/A (949) 809-2400 zsolsby@sares-regis.com	John S. Hagestad William Thormahlen Geoffrey L. Stack Mng. Dir.'s, Principals	1993	14.8 13.6 14.3	\$1,019 \$1,001 \$833	0% 7% 0%	93% 0%	5 17 12 19	0 24 4 3	84	12 510				
9	Tiarna Real Estate Services 2355 Main St., Ste. 110 Irvine, CA 92614 www.tiarna.com	R. Scott Alleborn Executive Vice President (949) 833-8334 x12 salleborn@tiarna.com	Thomas A. McAndrews President, CEO	2000	13.1 11.6 10.8	\$1,638 \$1,449 \$1,347	13% 29% 0%	55% 3%	9 19 26 57	0 0 0 0	111	25 51				
10	Transwestern Commercial Services 330 N. Brand Blvd., Ste. 660 Glendale, CA 91203 www.transwestern.net	David W. Rock Managing SVP (818) 500-9444 dave.rock@transwestern.net	George H. Garfield President, Western Region	1994	12.2 11.5 11.5	\$2,800 \$2,400 \$2,200	7% 72% 0%	17% 4%	7 24 2 30	0 7 1 0	71	22 86				
11	Legacy Partners Commercial 4000 E. Third Ave., Ste. 600 Foster City, CA 94404 www.legacypartners.com	Lisa Morrissey Director of Marketing (650) 571-2200 lmorris@LegacyPartners.com	Debra Smith Executive VP Jeff Byrd Senior VP	1968	11.3 9.99 12.3	N/A N/A N/A	0% 57% 0%	19% 24%	2 4 0 12	23 14 0 0	55	43 176				
12	Coreland Cos. 17542 E. 17th St., Ste. 420 Tustin, CA 92780 www.coreland.com	Chris Hite President (714) 573-7780 chite@coreland.com	Chris Hite	1989	11 11 13.5	N/A N/A N/A	90% 10% 0%	0% 0%	2 25 13 40	0 0 0 0	80	10 60				
13	Morlin Asset Management, LP 444 S. Flower St., Ste. 500 Los Angeles, CA 90071 www.morlinmgmt.com	Jock A. Ebner SVP, COO (213) 622-4442 j.ebner@morlinmgmt.com	J. Randall Moore President	1984	9.9 7.8 6.4	\$1,500 \$1,200 \$960	7% 70% 7%	14% 2%	1 4 3 80	0 4 0 0	92	20 67				
14	Meissner Jacquet 5330 Carroll Canyon Rd., Ste. 200 San Diego, CA 92121 www.meissnerjacquet.com	Jerry Jacquet Principal (858) 373-1130 JerryJ@MeissnerJacquet.com	Jerry Jacquet	1992	7.9 7.8 4.9	\$1,975 \$1,500 \$980	44% 46% 0%	10% 0%	75 5 3 5	0 0 2 0	90	18 40				
15	Burnham Real Estate Services 4435 Eastgate Mall, Ste. 200 San Diego, CA 92121 www.burnhamrealestate.com	Mort McCarthy Managing Director (619) 525-2725 mccarthy@burnhamrealestate.com	N/A	1891	7.49 7.16 7.01	N/A N/A N/A	14% 67% 0%	19% 0%	59 17 13 1	0 0 0 0	90	12 60				
16	RiverRock Real Estate Group 3 Imperial Promenade, Ste. 820 Santa Ana, CA 92707 www.riverrockreg.com	John Combs Principal (714) 689-1440 jcombs@riverrockreg.com	John Combs	2003	7.23 6.48 5.6	N/A N/A N/A	20% 56% 0%	24% 0%	2 13 24 13	0 0 0 0	52	11 35				
17	Shelter Bay Retail Group 655 Redwood Highway, Ste. 177 Mill Valley, CA 94941 www.shelterbay.com	Sondra Van Metre CEO (415) 388-4460 x826 svanmetre@shelterbay.com	Sondra Van Metre	1981	6.73 N/A N/A	N/A N/A N/A	100% 0% 0%	0% 0%	0 6 0 4	6 13 4 7	40	N/A N/A				

Continued on page 17

California's Top Commercial Property Management Firms

NON-RESIDENTIAL PROPERTY MANAGEMENT FIRMS RANKED BY SQUARE FOOTAGE MANAGED AS OF JAN. 1, 2007

Continued from page 15

RANK	COMPANY NAME/ ADDRESS/ WEB SITE	CA CONTACT/ TITLE/ PHONE/ EMAIL	CA PRINCIPAL/ TITLE	YEAR ESTABLISHED IN CA	TOTAL SQ. FT. MANAGED STATEWIDE IN MILLIONS		VALUE OF PROPERTY MANAGED STATEWIDE, IN MILLIONS		PERCENTAGE OF CA PROPERTY TYPE BY SQ. FT.		# OF SITES MANAGED IN:			# OF SITES MANAGED STATEWIDE	MANAGERS/ EMPLOYEES
					Jan. 1, 2007 Jan. 1, 2006 Jan. 1, 2005	Jan. 1, 2007 Jan. 1, 2006 Jan. 1, 2005	Retail Office Institut.	Industrial Other	San Diego Orange County Inland Empire Los Angeles	Silicon Valley SF Bay Area Sacramento Other					
18	Veststar Property Management 7575 Carson Blvd. Long Beach, CA 90808 www.veststar.com	Richard J. Kuhle President (602) 866-0900 rkuhle@veststar.com	Michael W. Garner Regional Director	1994	6.53	\$1,959	100%	0%	3	0	17	4			
					6.53	\$1,959	0%	0%	2	0	12				
					5.5	\$1,660	0%	0%	1	0	0				
19	Spectrum Property Management 8799 Balboa Ave., Ste. 260 San Diego, CA 92123 www.spectrummgt.com	Colleen Nemeth Dir. of Real Estate (858) 569-8799 x20 cnemeth@spectrummgt.com	Brenda Tworoger President	1988	6.45	N/A	23%	19%	69	0	69	5			
					4.96	N/A	4%	54%	0	0	15				
					4.65	N/A	0%	0%	0	0	0				
20	Manco Abbott 6051 N. Fresno, Ste. 110 Fresno, CA 93710 www.mancoabbott.com	Hal Kissler CEO (559) 435-1756 HKissler@MancoAbbott.com	Hal Kissler	1972	6.2	\$870	70%	0%	0	0	130	17			
					7.2	\$720	30%	0%	0	0	54				
					6.4	\$640	0%	0%	0	0	0				
21	TMG Partners 100 Bush St., 26th Floor San Francisco, CA 94104 www.tmgpartners.com	Michael Covarrubias Chairman, CEO (415) 772-5900 Michael.C@TMGPartners.com	Michael Covarrubias	1984	5.6	\$1,731	4%	13%	0	6	16	9			
					4.5	\$1,038	83%	0%	0	10	45				
					5.2	\$1,000	0%	0%	0	0	0				
22	NewMark Merrill Cos. 5850 Canoga Ave., Ste. 650 Woodland Hills, CA 91367 www.newmarkmerrill.com	Sandra Kist CFO (818) 710-6100 SKist@NewmarkMerrill.com	Sandy Sigal CEO	1997	4.9	\$818	100%	0%	11	0	40	7			
					4.8	\$812	0%	0%	5	0	42				
					4.8	\$732	0%	0%	4	0	0				
23	Preston-Lee Management Co. 14369 Park Ave., Ste. 200 Victorville, CA 92392 www.preston-leemanagement.com	Donald P. Brown President (760) 241-5211 dbrown@lee-associates.com	Donald P. Brown	1985	1.08	\$163	36%	38%	0	0	38	2			
					1.19	\$142	26%	0%	0	0	5				
					.916	\$107	0%	0%	38	0	0				

COMPILED BY CREJ STAFF

SVP = Senior Vice President
N/A = Not Available

Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the California Real Estate Journal, 915 E. First Street, Los Angeles, CA 90012 or call Editor Michael Gottlieb at (213) 229-5308. ©2007 California Real Estate Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Scoop Reprints (800) 767-3263. An archive of past Major Firms lists appears on the CREJ Web site at www.CARealEstateJournal.com under "Top California Firms."

IS YOUR COMPANY RANKED?

More of California's biggest commercial real estate companies get listed in the California Real Estate Journal every year.



Our handy lists of the industry's top firms come complete with contact information and breakdowns of work conducted by county.
No wonder readers call them a "keeper."

2007, YOU'LL FIND US LISTING THE STATE'S TOP:

- Architectural Firms • Commercial Property Managers • Real Estate Law Firms • Brokerages & Brokers
- Apartment Property Mgrs • Associations • Commercial Lenders • Commercial Contractors

To participate, simply fill out a survey when it appears in our pages, or on our Web site, www.CARealEstateJournal.com, under *Top California Firms*.

To advertise, call (213) 229-5511.

CALIFORNIA
REAL ESTATE JOURNAL