

Commercial Developers

Ranked by square feet under development in the Bay Area* in 2009

Rank 2009 rank	Company Address Phone, website	Square feet under development in the Bay Area in 2009	Bay Area employees	Sample of Bay Area projects	Specialties	Top Bay Area executive
1 1	TMG Partners 100 Bush St., 26th Floor, San Francisco 94104 415-772-5900, www.tmgpartners.com	3,751,000	38	Soma Grand San Francisco 875 Howard, San Francisco Marketplace Redevelopment, Emeryville	Residential, Life Science, Office, Mixed Use	Michael Covarrubias CEO
2 2	Shorenstein Properties LLC 235 Montgomery St., 16th Floor, San Francisco 94104 415-772-7000, www.shorenstein.com	3,100,000	1	409 Illinois, 601 12th Street, Oyster Point	Life Science, Office	Douglas Shorenstein CEO
3 3	Sares Regis Group of Northern California 901 Mariners Island Blvd., Suite 700, San Mateo 94404 650-378-2800, www.srgnc.com	2,581,750	50	Pinole Point Business Park, Richmond ProjectChess Drive Project, Foster City	Industrial, Residential, Office, Mixed Use	Jeff Birdwell President, commercial division
4 NR	Wilson Meany Sullivan** Four Embarcadero Center, Suite 3330, San Francisco 94111 415-905-5300, www.wmspartners.com	2,566,000	1	Bay Meadows, San Mateo Pacific Terrace, San Francisco	Residential, Office	1
5 NR	Sunset Development Co. 1 Annabel Lane, Suite 201, San Ramon 94583 925-866-0100, www.bishopranch.com	2,200,000	100	Bishop Ranch Business Park, San Ramon	Office, Mixed Use	Alexander Mehran CEO
6 NR	Hines 101 California St., Suite 1000, San Francisco 94111 415-982-6200, www.hines.com	2,122,323	160	JPMorgan Chase & Co., San Francisco Pleasanton Corporate Commons 92 & Delaware, San Mateo	Office, Mixed Use	James Buie Jr. Executive vice president
7 4	AvalonBay Communities Inc. 400 Race St., Suite 100, San Jose 95126 408-983-1500, www.avalonbay.com	2,011,488	303	Avalon Mission Bay III, San Francisco Avalon Union City Avalon Walnut Creek	Residential, Mixed Use	Stephen Wilson Executive vice president
8 7	Millennium Partners 735 Market St., Suite 4, San Francisco 94103 415-593-1100, www.millenniumprtrs.com	1,100,000	11	Millennium Tower, San Francisco Metreon, San Francisco	Residential, Office, Hotel, Mixed Use	Sean Jeffries Principal
9 10	SNK Development 2055 Center St., Berkeley 94704 510-812-3756, www.snk.com	1,007,239	1	Arpeggio, Berkeley Acappella, San Bruno Grand Luxe Peninsula, San Bruno	Mixed Use	Don Peterson President
10 23	Urban Housing Group 777 S. California Ave., Palo Alto 94304 650-842-2424, www.urbanhousinggroup.com	761,973	8	Strata at Mission Bay, San Francisco Urban Housing, Fremont	Residential, Mixed Use	Daniel Deibel Managing director
11 12	Legacy Partners 4000 E. Third Ave., Suite 600, Foster City 94404 650-571-2200 www.legacypartners.com	745,972	127	America Center, San Jose Riverpark Towers, San Jose	Office	Barry DiRaimondo President, commercial
12 17	Pacific Waterfront Partners LLC Pier 3, Suite 103, San Francisco 94111 415-675-2100, www.pacificwaterfront.com	576,000	1	Piers 1 1/2, 3 & 5 historic renovation Pier 24 historic renovation 8 Washington Street	Residential, Life Science, Office, Hotel, Mixed Use	Simon Snellgrove Principal
13 9	Ellis Partners LLC 111 Sutter St., San Francisco 94104 415-391-8800, www.ellispartners.com	505,055	18	Jack London Square, Oakland Town & Country Village, Palo Alto EmeryTech, Emeryville	Industrial, Life Science, Office, Mixed Use	James Ellis Managing principal
14 16	Alexandria Real Estate Equities* 2929 Campus Drive, Suite 400-A, San Mateo 94403 650-286-1200, www.labspace.com	453,929	1	1500 Owens St., San Francisco	Life Science	Joel Marcus CEO
15 6	Wareham Development 1120 Nye St., Suite 400, San Rafael 94901 415-457-4964, www.warehamdevelopment.com	400,000	55	EmeryStation East EmeryStation Greenway Building Zaentz Media Center, Berkeley	Residential, Life Science, Office, Mixed Use	Richard Robbins President
16 NR	Avant Housing LLC 100 Bush St., 22nd Floor, San Francisco 94104 415-474-2800, www.avanthousing.com	350,000	5	Soma Grand, San Francisco The Telegraph, Oakland	Residential, Mixed Use	Paul Nieto President
17 5	Trinity Properties* 1145 Market St., San Francisco 94103 415-864-1111, www.trinitymanagement.com	314,000	1	Trinity Towers, San Francisco Marina Cove, San Francisco	Residential	Angelo Sangiacomo Owner
18 NR	Chamberlin Associates Inc. 5880 W. Las Positas Blvd., Suite 34, Pleasanton 94588 925-227-0707, www.chamb.com	300,000	13	180 Oyster Point, South San Francisco	Industrial, Life Science, Office, Mixed Use	Anne Hoffman CEO
19 NR	Equity Office 2655 Campus Drive, Suite 100, San Mateo 94403 650-372-3500, www.equityoffice.com	255,000	240	CSAA Station Landing, Walnut Creek	Office	John Moe Market managing director
20 7	Forest City Development* 835 Market St., Suite 850, San Francisco 94103 415-836-5980, www.forestcity.net	220,000	1	Presidio Landmark, San Francisco	Residential, Mixed Use	Alex Arena Vice president, residential west
21 21	Barker Pacific Group 3 Hamilton Landing, Suite 200, Novato 94949 415-884-8400, www.barkerpacific.com	185,000	10	Rowland Plaza, Novato The Landing at Hamilton, Novato	Residential, Office	Michael Barker Managing director
22 NR	Balch Enterprises Inc. 30960 Huntwood Ave., Hayward 94544 510-429-9400, www.balcenterprises.com	159,104	13	McCarthy Office Conversion, Milpitas	Industrial, Office	Jack Balch President
23 25	Seagate Properties 980 Fifth Ave., San Rafael 94901 415-455-0300, www.seagateproperties.com	156,000	45	San Rafael Corporate Center	Office	Wick Polite President
24 22	Holiday Development LLC* 1500 Park Ave., Suite 200, Emeryville 94680 510-547-2122, www.holidaydevelopment.com	106,026	1	5800 Third St., San Francisco	Mixed Use	Rick Holiday President
25 NR	The Innisfree Companies 2656 Bridgeway, Suite 200, Sausalito 94965 415-332-6250, www.innisfreecompanies.com	85,000	6	Belmont Village Center Creekside Plaza Office Park	Office	David Irmer President

*This list includes developers with projects located in Alameda, Contra Costa, Marin, San Francisco and San Mateo counties, and the city of Palo Alto.

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NOTES: NR - Not ranked. 1 - Did not disclose. Information was obtained from company representatives. Lowe Enterprises (#13 on last year's list) and Tishman Speyer (#20 on last year's list) reported 0 square feet under development for 2009. HCP Inc. (#15 on last year's list) declined to participate. Urban West Associates (#11 on last year's list), Myers Development Co. (#14 on last year's list), Intracorp (#18 on last year's list), SRM Associates (#19 on last year's list), and ExTerra Realty Partners (#24 on last year's list) did not respond to requests for information. Lennar Homes reported 205,000 square feet under development in San Francisco but were unable to provide numbers for the rest of the Bay Area. *Numbers based on SFBT research. **Does not include Wilson Meany Sullivan's Treasure Island project which is currently working toward entitlement.

If there are any corrections or additions, write to: Research, Business Journal, 96 N. Third St., Suite 100, San Jose, CA 95112; fax: 408.295.5028; or e-mail juliacoper@bizjournals.com.

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