

# Property Management Firms

Ranked by total square feet under management in Silicon Valley\*

Rank 2009 rank	Company Address Phone, website	Managed square feet in Silicon Valley/ companywide	Number of properties managed in Silicon Valley/ companywide	Local properties managed, city	Top local executive
1 2	<b>Jones Lang LaSalle</b> 1 Front St., Suite 1200, San Francisco 94111 415-395-4900, www.am.joneslanglasalle.com	26.1 million 1.4 billion	1 1	Electronic Arts Inc., Redwood City Sunnyvale City Center, Sunnyvale Park Place at Bay Meadows, San Mateo	Elizabeth Hearle Market director
2 1	<b>CB Richard Ellis Inc.</b> 101 California St., 44th Floor, San Francisco 94111 415-772-0123, www.cbre.com	18 million 1.2 billion	150 4,500	Cityview Plaza, San Jose 160 W. Santa Clara, San Jose First American Plaza, San Jose	Tim Ballas Managing director
3 3	<b>Equity Office Properties</b> 2655 Campus Drive, Suite 100, San Mateo 94403 650-372-3500, www.equityoffice.com	15 million 60 million	170 1	Skyport, San Jose Mission Towers, Santa Clara Metro Center, Foster City	John Moe Market managing director
4 5	<b>Woodmont Real Estate Services</b> 1050 Ralston Ave., Belmont 94002 650-592-3960, www.wvres.com	13.8 million 16.2 million	87 133	Century Plaza office building, Foster City Fair Oaks West Apartments, Sunnyvale Page Technology Park, Fremont	Ron Granville CEO
5 6	<b>Cushman &amp; Wakefield Inc.</b> 560 S. Winchester Blvd., San Jose 95128 408-436-5500, www.cushwake.com	12.3 million 570 million	57 9,692	560 S. Winchester Blvd., San Jose Adobe Systems Inc. headquarters, San Jose EBay Inc. headquarters, San Jose	Jim Arce Senior managing director
6 7	<b>Prometheus Real Estate Group Inc.</b> 1900 S. Norfolk St., Suite 150, San Mateo 94403 650-931-3400, www.prometheusreg.com	10.8 million 21.1 million	50 98	550 Moreland, Santa Clara Park Place & Park Place South, Mountain View Metropolitan, San Mateo	Jackie Safier Principal
7 8	<b>Ventana Property Services Inc.</b> 695 Oak Grove Ave., Suite 200, Menlo Park 94025 650-847-2000, www.ventanaps.com	9.5 million 11.5 million	93 125	64 Willow Place, Menlo Park 261 Hamilton Ave., Palo Alto 325 Lytton Ave., Palo Alto	Joseph Martignetti Jr. CEO
8 10	<b>Mission West Properties Inc./Berg &amp; Berg Enterprises</b> 10050 Bandy Drive, Cupertino 95014 408-725-0700, www.missionwest.com	8 million 8 million	111 111	Microsoft Corp. campus, Mountain View San Tomas Technology Park, Santa Clara Triangle Technology, Santa Clara	Carl Berg CEO
9 11	<b>The Sobrato Organization</b> 10600 N. De Anza Blvd., Cupertino 95014 408-446-0700, www.sobrato.com	7.96 million 7.96 million	1 1		John Sobrato CEO
10 13	<b>AMB Property Corp.</b> 1360 Willow Road, Suite 100, Menlo Park 94025 650-330-9000, www.amb.com	7.1 million 170.3 million	51 529	Menlo Science & Technology Park, Menlo Park AMB Tripoint Business Park, San Jose Moffett Park Distribution Center, Sunnyvale	Hamid Moghadam CEO
11 9	<b>Orchard Commercial Inc.</b> 2665 N. First St., Suite 310, San Jose 95134 408-922-0400, www.orchardcommercial.com	6.5 million 8 million	114 144	Page Mill Hill, Palo Alto Mountain View Courtyards St. James Plaza, San Jose	Joe Lewis President
12 12	<b>Legacy Partners</b> 4000 E. Third Ave., Suite 600, Foster City 94404 650-571-2200 www.legacypartners.com	6.2 million 36.6 million	23 156	Legacy Almaden Plaza, San Jose Riverpark Towers, San Jose Legacy at Museum Park, San Jose	Debra Smith, Executive Vice President; Jeff Byrd, Senior Vice President
13 14	<b>Colliers International</b> 1850 Mt. Diablo Blvd., Suite 200, Walnut Creek 94596 925-279-0120, www.colliersparish.com/REMS	5.6 million 14.1 million	26 99	NetApp (various properties), Sunnyvale Warm Springs Industrial, Fremont Rivermark Village, Santa Clara	Patrick Murray Managing partner and senior vice president
14 15	<b>Alliance Residential Co.</b> 1850 Mt. Diablo Blvd., Suite 223, Walnut Creek 94596 925-746-0700, www.allresco.com	5.2 million 37 million	12 170	Stanford West, Palo Alto Cal State Monterey Bay - Schoonover Park La Terraza, San Jose	Annette Thurman Vice president of operations, Northwest
15 NR	<b>Ardenbrook Inc.</b> 4725 Thornton Ave., Fremont 94536 510-797-7980, www.ardenbrook.com	5 million 6 million	1 1		W. M. Brooks President
16 16	<b>Essex Property Trust Inc.</b> 925 E. Meadow Drive, Palo Alto 94303 650-494-3700, www.essexpropertytrust.com	4.9 million 22.5 million	27 125	The Enclave, San Jose The Esplanade, San Jose Hillsdale Garden, San Mateo	Keith Guericke President and CEO
17 18	<b>Borelli Investment Co.</b> 2051 Junction Ave., Suite 100, San Jose 95131 408-453-4700, www.borelli.com	3.7 million 4.2 million	88 95	Club Auto Sport, San Jose Oakmead Terrace, Sunnyvale Orchard Business Center, San Jose	Buddy Parsons President
18 17	<b>D.R. Stephens &amp; Co.</b> 465 California St., Suite 330, San Francisco 94104 415-781-8000, www.drstephens.com	3.6 million 5.5 million	39 46	LSI Corp. headquarters, Milpitas Fremont Technology Park, Fremont South Fremont R&D portfolio, Fremont	Lane Stephens Managing partner
19 NR	<b>Jay Paul Co.</b> 350 California St., Suite 1905, San Francisco 94104 415-263-7400, www.jaypaul.com	3.4 million 4.3 million	9 12	Moffett Towers, Sunnyvale Moffett Park, Sunnyvale 395 Page Mill Road, Palo Alto	Matt Lituchy Senior vice president and chief investment officer
20 18	<b>Hines Interests LP</b> 2262 N. First St., San Jose 95131 408-571-2200, www.hines.com	3 million 120 million	25 1,100	Vasona Technology Park, Campbell 650 Page Mill Road, Palo Alto 2000 Alameda de las Pulgas, San Mateo	James Buie Executive vice president
21 20	<b>South Bay Development Co.</b> 1690 Dell Ave., Campbell 95008 408-379-0400, www.southbay.us	2.9 million 3.3 million	55 56	Mission City Center, Santa Clara Century Plaza, San Jose El Gato Business Center, Los Gatos	Mark Regoli Scott Trobbe Partners
22 21	<b>Cambridge Management Co. Inc.</b> 2975 Scott Blvd., Suite 200, Santa Clara 95054 408-727-3021, www.cmcrents.com	2.5 million 3 million	50 55	Valley West Apartments, San Jose Sharon Heights Shopping Center, Menlo Park Normandy Park Apartments, Santa Clara	Thomas Scott President
22 22	<b>Westlake Realty Group Inc.</b> 520 S. El Camino Real, Ninth Floor, San Mateo 94402 650-579-1010, www.westlake-realty.com	2.5 million 3 million	26 32	Villa Montgomery, Redwood City Westlake Building, San Mateo Townhouse Plaza, San Mateo	Gary Wong President and CEO
24 NR	<b>GS Commercial Management Inc</b> 56674 Sonoma Drive, Pleasanton 94566 925-734-0280, www.gsmanagement.com	2.2 million 5.5 million	35 62	Argonaut Shopping Center, Saratoga Bayside Technology Park, Fremont 400 Emerson St., Palo Alto	Phyllis Osaki President and CEO
25 NR	<b>Sares Regis Group of Northern California</b> 901 Mariners Island Blvd., Suite 700, San Mateo 94404 650-378-2800, www.srgnc.com	2.12 million 15 million	13 80	Tower Plaza, San Mateo Fremont Bayside, Fremont Commerce Park, Foster City	Tim DeGoosh Vice president

\*Silicon Valley includes: Santa Clara County, Fremont, Newark and Union City in Alameda County, Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Portola Valley, Redwood City, San Carlos, San Mateo and Woodside in San Mateo County; and San Benito, Santa Cruz and Monterey counties. Although every attempt is made to ensure the accuracy and thor-

oughness of Business Journal lists, omissions sometimes occur.

NOTES: 1 - Did not disclose. NR - Not ranked.

Information was obtained from company representatives. In case of ties, companies are listed alphabetically. If your company would like to be considered for next year's list, or if there are any corrections or additions,

write to: Research, Business Journal, 96 N. Third St., Suite 100, San Jose, CA 95112; fax: 408.295.5028; or e-mail: juliacoooper@bizjournals.com.

Research by Julia Cooper  
List published January 22, 2010